

**Golden Arrow**  
SELECTED STOCKS FUND LIMITED



# 2015



# annual report

**Partner  
with AKD  
Profit from the  
Experience**



Managed by: AKD Investment Management Ltd.

# CONTENTS

|                                                                                                                            |    |
|----------------------------------------------------------------------------------------------------------------------------|----|
| Company Information                                                                                                        | 02 |
| Mission & Vision Statement                                                                                                 | 03 |
| Notice of Annual General Meeting                                                                                           | 04 |
| Directors' Report                                                                                                          | 07 |
| Fund Manager's Report                                                                                                      | 13 |
| Statement of Compliance with the Best Practices of the<br>Code of Corporate Governance                                     | 16 |
| Review Report to the Members on the Statement of Compliance<br>with the Best Practices of the Code of Corporate Governance | 18 |
| Auditors' Report to the Members                                                                                            | 19 |
| Statement of Assets and Liabilities                                                                                        | 20 |
| Income Statement                                                                                                           | 21 |
| Distribution Statement                                                                                                     | 22 |
| Statement of Cash Flow                                                                                                     | 23 |
| Statement of Changes in Equity                                                                                             | 24 |
| Statement of Movement in Equity and Reserves - per share                                                                   | 25 |
| Notes to the Financial Statements                                                                                          | 26 |
| Pattern of Shareholding                                                                                                    | 56 |
| Categories of Share Holders                                                                                                | 57 |
| Details of Pattern of Shareholding as per<br>requirements of Code of Corporate Governance                                  | 58 |
| Six Years Key Financial Data at a Glance                                                                                   | 59 |
| Performance Table                                                                                                          | 60 |
| Statement of Income and Expenditure of the Management Company<br>in relation to the Investment Company                     | 61 |
| Proxy Form                                                                                                                 |    |

# Company Information

## **BOARD OF DIRECTORS**

### **CHAIRMAN**

Mr. Ahmed Abdul Sattar

### **DIRECTOR & CHIEF EXECUTIVE OFFICER**

Mr. Imran Motiwala

### **DIRECTORS**

Ms. Anum Dhedhi

Mr. Aurangzeb Ali Naqvi

Mr. Muhammad Siddiq Khokhar

Mr. Abdul Karim Memon

Mr. Muzammil Abdul Karim

### **AUDIT COMMITTEE**

Mr. Muhammad Siddiq Khokhar (Chairman)

Mr. Abdul Karim Memon (Member)

Mr. Aurangzeb Ali Naqvi (Member)

Ms. Noureen Nadir Ali (Secretary)

### **CHIEF FINANCIAL OFFICER**

Mr. Muhammad Munir Abdullah

### **COMPANY SECRETARY**

Mr. Muhammad Yaqoob

### **HEAD OF INTERNAL AUDIT**

Ms. Noureen Nadir Ali

### **HEAD OF COMPLIANCE**

Mr. Rashid Ahmed

### **MANAGEMENT COMPANY**

AKD Investment Management Limited

216-217, Continental Trade Centre, Block-8,  
Clifton, Karachi -74000.

### **CUSTODIAN**

Central Depository Company

of Pakistan Limited

CDC House 99-B, Block 'B'

S.M.CH.S., Main Shahr-e-Faisal,  
Karachi-74400.

### **AUDITORS**

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants  
Progressive Plaza,  
Beaumont Road,  
Karachi.

### **LEGAL ADVISER**

Ali Daraz Siddiqui  
Room No. 201 Noorani Building,  
Campbell Street, Opp. Distt. Court,  
Karachi-74200.

### **REGISTERED OFFICE**

216-217, Continental Trade Centre, Block-8,  
Clifton, Karachi-74000.

### **REGISTRAR & SHARE TRANSFER OFFICE**

JWAFFS Registrar Services (Pvt.) Ltd.  
505, 5th Floor, Kashif Centre,  
Near Hotel Mehran, Main Shahrah-e-Faisal  
Karachi - 75530.  
Tel: 021-35643871-72

### **RATING - GASSFL**

PACRA: MFR 4-Star (5-year period)  
PACRA: MFR 4-Star (3-year period)  
PACRA: MFR 4-Star (1-year period)

### **MANAGEMENT COMPANY**

PACRA: AM3 (AM Three)  
JCR-VIS: AM3 (AM Three)

## ***Mission Statement***

To set a standard of investing in better performing and result oriented securities by adopting best business practices and ethics.

## ***Vision***

To be a leading investment Company in Financial industry with diversifying its business activities by good asset allocation and generating better financial results and yield to the stakeholders.

## NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Thirty Second Annual General Meeting of Golden Arrow Selected Stocks Fund Limited ("the Company") will be held on 30th October, 2015 at 8:30 a.m. at The Institute of Chartered Accountant of Pakistan Auditorium, Clifton, Karachi to transact the following business:-

### ORDINARY BUSINESS:

1. To confirm the minutes of the Annual General Meeting held on October 27, 2014.
2. To review, consider and adopt the Audited Accounts together with the Directors' and Auditors' Report for the year ended June 30, 2015.
3. To approve the payment of final cash dividend @ 25% i.e. Rs.1.25 per share of Rs.5/- each as recommended by the Board of Directors in addition to interim cash dividend @ 44% i.e. Rs.2.20 per share of Rs.5/- each already announced and paid on April 6, 2015 making a total cash dividend @ 69% i.e. Rs.3.45 per share of Rs.5/- each for the year ended June 30, 2015.
4. To appoint Auditors of the Company and to fix their remuneration for the year ending June 30, 2016. The present Auditors, M/s. Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, retire and being eligible, offer themselves for re-appointment.

### SPECIAL BUSINESS:

5. To consider and, if thought fit, to pass with or without modifications, the following resolution as an ordinary resolution in terms of Regulation 48 (2) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, for regularizing and approving renewal of the contract between the Company and AKD Investment Management Limited for asset management services:

**"RESOLVED** that renewal of the contract between the Company and AKD Investment Management Limited for an additional term of ten (10) years with effect from 14.10.2014 be and is hereby ratified/approved/regularized under Regulation 48(2) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008".

**"FURTHER RESOLVED** that Mr. Muhammad Siddiq Khokhar, Director, be and is hereby authorized to agree on the terms and conditions of the Contract with AKD Investment Management Limited and also sign the Contract on behalf of the Company".

A statement under Section 160 (1) (b) of the companies Ordinance, 1984, pertaining to Special Business Referred above is annexed to this notice.

6. To transact any other business as may be placed before the meeting with the permission of the Chair.

By Order of the Board

**Muhammad Yaqoob**  
Company Secretary

Karachi: October 09, 2015

### NOTES:

1. The share transfer books of the Company will remain closed from October 23, 2015 to October 30, 2015 (both days inclusive). Physical scrips transfers / CDS transaction IDs received in order at the office of Share Registrar, JWAFS Registrar Services (Pvt.) Limited, 505, 5th Floor, Kashif Centre, Near Hotel Mehran, Main Shahrah-e-Faisal, Karachi at the close of the business day on October 22, 2015 will be treated in time for the entitlement to dividend and attend the Annual General Meeting.

2. A member entitled to attend and vote at the meeting shall be entitled to appoint another member of the Company as his / her proxy to attend, speak and vote instead of him / her, and a proxy so appointed shall have such rights, as respects attending, speaking and voting at the meeting as are available to a member. Proxies, in order to be effective, must be duly completed and signed and received at the Registered Office of the Company not less than 48 hours before the meeting.
3. The Shareholders are requested to notify any change in their address immediately to the Share Registrar, JWAFFS Registrar Services (Pvt.) Limited.
4. CDC account holders will further have to follow the under mentioned guidelines as laid down in Circular No. 1 of 2000 dated 26 January 2000 issued by Securities & Exchange Commission of Pakistan:

**A. FOR ATTENDING THE MEETING**

- i) In case of individuals, the account holder or sub account holder whose registration details are uploaded as per the Regulations, shall authenticate his / her identity by showing his / her Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii) In case of corporate entity the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

**B. FOR APPOINTING OF PROXIES**

- i) In case of individuals, the account holder or sub account holder whose registration details are uploaded as per the regulations shall submit the proxy form as per requirement.
- ii) The proxy form will be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii) Attested copies of CNIC or passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv) The proxy shall produce his / her original CNIC or original passport at the time of the meeting.
- v) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form of the Company.

**SUBMISSION OF COPY OF CNIC (MANDATORY)**

As directed by the SECP through its Circular No.EMD/D-II/Misc/2009-1342 dated April 4, 2013, dividend warrants cannot be issued without valid CNICs. All shareholders holding physical shares who have not submitted their valid CNICs are requested to send attested copies of their valid CNICs along with their folio numbers to the Company's Shares Registrar M/s JWAFFS Registrar Services (Pvt.) Limited. In the absence of a shareholder's valid CNIC, the Company will be constrained to withhold dispatch of dividend to such shareholders.

**PAYMENT OF CASH DIVIDEND ELECTRONICALLY (Optional)**

The SECP has initiated e-dividend mechanism through its notification 8(4) SM/CDC/2008 dated April 5, 2013. In order to avail benefits of e-dividend mechanism Shareholders are hereby advised to provide details of their bank mandate specifying : (i) title of account (ii) account number, (iii)

bank name (iv) branch name, code and address to the Company Share Registrar M/s JWAFFS Registrar Services (Pvt.) Limited. Shareholders who hold shares with Participants/Central Depository Company of Pakistan (CDC) are advised to provide the mandate to the concerned Broker/CDC.

#### **AUDITED FINANCIAL STATEMENTS THROUGH E-MAIL**

SECP through its Notification SRO 787(I)/2014 dated September 8, 2014, has allowed the circulation of Audited Financial Statements along with the Notice of Annual General Meeting to the members of the Company through e-mail. Therefore, all members who wish to receive the soft copy of Annual Report are requested to send their e-mail addresses. The consent form for electronic transmission can be downloaded from the Company's website: [www.akdinvestment.com](http://www.akdinvestment.com)

#### **STATEMENT UNDER SECTION 160(1)(B) OF THE COMPANIES ORDINANCE 1984 CONCERNING THE SPECIAL BUSINESS**

This statement sets out the material facts pertaining to the special business to be transacted at the Thirty Second Annual General Meeting of the Company to be held on 30th October, 2015.

#### **ITEM NO. 5 OF THE NOTICE - REGULARIZATION AND APPROVAL OF RENEWAL OF THE CONTRACT WITH AKD INVESTMENT MANAGEMENT LIMITED**

AKD Investment Management Limited ("the AMC") has been providing asset management services to the Company since 2004 pursuant to the Agreement dated 14.10.2004 ("Contract").

An overview of the AMC's performance since 2004 is provided below:

- Due to the AMC's efficient management, the Company has reaped greater financial strength and viability.
- The performance for Calendar year 2012 where the Company was ranked 1st in Pakistan, 1st in Asia and 5th best fund in the world by the Thomson Reuters Lipper.
- Top 25 Companies Award" for the Year 2013 by the Karachi Stock Exchange Limited in February 2015.

It has come to the attention of the management that the Contract expired on 13.10.2014. Accordingly, whilst the AMC has continued to provide asset management services to the Company post 13.10.2014, the Contract, due to an oversight, has not been formally renewed. The Company now proposes to regularize the situation and formally renew the Contract for an additional term of ten (10) years with effect from 14.10.2014.

Shareholders approval is required for renewal of the contract for asset management services in terms of Regulation 48(2) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

The five members of the Board of Directors of the Company being directly or indirectly interested in the said matter with a view to promote transparency and objectivity decided not to participate which led to a lack of quorum. Under such circumstances, the only remaining Director present took the decision to refer the requisite resolutions directly to the Shareholders of the Company for their approval.

Accordingly, with a view to regularize the situation, promoting transparency & propriety and in order to comply with applicable statutory requirements to the fullest extent possible, the Shareholders are requested to ratify / approve / regularize the renewal of the Contract for an additional term of ten (10) years with effect from 14.10.2014.

## **DIRECTORS' REPORT**

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The Board of Directors of Golden Arrow Selected Stocks Fund Limited (GASSFL) is pleased to present its Audited Financial Statements for the fiscal year ended June 30, 2015.

The KSE-100 Index continued bullish trend during the fiscal year 2015 to close at 34,398.9 points. During FY15, the benchmark Index touched a peak of 35,055.94 points due to a 100bps surprise discount rate cut in January 2015. The MSCI Frontier Market Index was down 17.09% to significantly underperform the KSE-100 Index return of 16.01% for FY15. When talking about the market performance, the market remained subdued during the first few months of FY15 due to political turmoil in the country. On the other hand, foreign portfolio investment net buying stood at USD 38.5 million during FY15. Going forward, with the probable inclusion of Pakistan into MSCI emerging markets Index, the foreign portfolio investment is expected to increase significantly.

### **FUND'S FINANCIAL PERFORMANCE**

For the fiscal year ended June 30, 2015 the return of the Fund was 39.78% compared to the KSE-100 Index return of 16.01%, significantly outperforming KSE-100 Index benchmark by over 23.77%.

### **DIVIDEND**

The Board of Directors of Golden Arrow Selected Stocks Fund Limited has pleasure in recommending final cash dividend at the rate of 25% i.e. Rs.1.25 per share in addition to interim dividends of 44% i.e. Rs.2.20 per share for the financial year ended June 30, 2015 (2014: 86% i.e. Rs.4.30/Share), subject to the approval of the shareholders in the Annual General Meeting.

### **TOP 25 COMPANIES AWARD**

The Board of Directors is pleased to inform the shareholders that Golden Arrow Selected Stocks Fund Limited was awarded "Top 25 Companies Award" for the Year 2013 by the Karachi Stock Exchange Limited in February 2015.

### **MACRO PERSPECTIVE**

The economy of Pakistan entered into a transitional phase with the start of the fiscal year 2015. The CPI inflation declined throughout the fiscal year due to a sharp drop in international and domestic oil and commodity prices. The average CPI inflation for FY15 settled at 4.53%, significantly lower than average CPI of 8.62% during FY14. In addition to this, narrowing of the fiscal deficit, improvements in the external account and successful continuation of Extended Fund Facility (EFF) helped improve market sentiments. The stability in macroeconomic indicators led the State Bank of Pakistan (SBP) to continue with its accommodative monetary policy stance and resultantly slashed the policy rate by a cumulative 300 bps in FY15. These developments also led to an upgrade of Pakistan's sovereign ratings by two international rating agencies in the preceding period. Thus, this solidity of macroeconomic indicators should reflect a positive impact on the real economic activity.

While GDP growth rate of 4.2% in FY15 was slightly higher than that of 4.14% in FY14, it remained lower than the target set by the Government of Pakistan. In particular, industrial sector missed the target due to lower growth in Large-Scale Manufacturing (LSM) and electricity generation; however, the activities in construction and mining and quarrying remained buoyant. Noticeable increase in growth, as in the previous few years, came in the services sector. Despite sound improvements in the overall economy, Net Foreign Direct Investment (FDI) declined to 0.3% of GDP in FY15, which suggest that more work needs to be done in the coming years to attract investments, while particularly addressing law & order situation. In FY15, the construction and real estate sectors showed promising prospects as indicated by their continued credit uptake and number of development projects. Despite that, the overall private sector credit off-take remained lackluster as it increased by Rs. 208.7 billion during FY15 as compared to Rs. 371.4 billion. On the other hand,

exports also contracted by 3.7% in FY15 due to structural bottlenecks, sluggish global demand, and lower commodity prices. However, the impact of monetary easing is likely to positively affect the credit growth in the upcoming credit cycle in the first half of FY16 and beyond.

The balance of payments position continued to improve in the second half of FY15. Reduction in external current account deficit due to decline in import bill and steady growth in workers' remittances were the key factors behind the improved external position. Successful completion of reviews under EFF program, issuance of international Sukuk and disbursement of program related funding continue to support reserves building besides instilling stability in the foreign exchange market. That being said, the liquid foreign exchange reserves rose from \$14.141 billion to \$18.706 billion during FY15. Going forward, the foreign exchange reserves would further strengthen due to the issuance of Eurobond, inflows from international financial institutions and privatization program. Therefore, net SBP reserves are projected to increase slightly above 4 months of imports by end-June 2016.

Going forward, the expected higher consumption in low interest-rate environment, planned increase in development spending, and budgetary incentives for construction sector could provide some thrust to growth. Moreover, implementation of infrastructure projects planned under the China-Pakistan Economic Corridor (CPEC) and addressing structural issues especially related to energy and security would create favorable investment environment which is necessary to sustain economic growth over the medium to long term.

## **EQUITY MARKET**

After posting a hefty average return of 46.5% during the previous two fiscal years, the bullish momentum of Karachi stock market slowed down during FY 15 with KSE-100 Index posting a return of 16.01% and USD adjusted return of 14.98%, Index closing at 34,398.9 points level. During FY15, market touched a peak of 35,055.94 points in February 2015 led by a surprise 100 basis points cut in the discount rate in January 2015. On the contrary, the KSE-100 Index touched a low of 27,774.4 points in August 2014 as political turmoil hammered investors' confidence. Average trading volume and value stood at 215.9 million shares and US\$107.6 million, respectively, highest over the past six years.

The slowdown of KSE-100 Index can be attributed to 44% decline in the international oil prices which consequently hampered the return of heavy weights oil and gas sector which is down by 8.4%. Likewise, the regulatory overhand and one-time super tax were negative factors for the banking sector. Some sectors with impressive returns include software and computer services with 38% return, support services sector gaining 30.8%, Multi-utilities sector moved up 26% and electronics and electrical goods showing an increase of 20.1% during FY15. While the bullish momentum prevailed, the Government of Pakistan successfully offloaded its stake in Pakistan Petroleum Limited, Allied Bank Limited and HBL Bank to generated massive cash. However, Government suspended the secondary offering of Oil & Gas Development Company Limited due to depressed international oil prices.

A total of six IPOs took place during FY15, all of which witnessed major general public participation and were significantly oversubscribed. Companies making a fortune as a result of the IPO fever included Engro Powergen Qadirpur Ltd., Saif Power Ltd., Systems Ltd., Synthetic Products Enterprises Ltd., Mughal Iron & Steel Industries Ltd. and Dolmen City REIT.

## **SECTORS**

**Banks:** During FY15, spreads averaged 5.81%, down 35bps compared to 6.16% in FY14; the squeeze is due to the monetary easing carried out by SBP. The spreads though did not suffer as much because of the decline in deposit rates by banks as well as the linking of MDR on saving accounts to interest rate corridor by SBP which immediately reduces rate offered on fixed accounts. The banks continued to have cleaner books with low infection ratio as they continued to rely on PIBs for lending mostly while slightly increasing consumer and commercial lending to earn better spreads.

**Oil and Gas:** Although the sector had a forgettable year with WTI Crude price tumbling from a stable \$106.6 per barrel to \$59.48 per barrel, a 44% decline with outlook being still very negative. The price decline is mainly associated with Saudi Arabia waging price war against Shale explorers to save its market share. The OPEC giant is continuously giving hints of a further decline in prices and stabilizing at a range of \$25-\$30 per barrel. However, this did not have as bad an impact on the earnings of Pakistani oil and gas companies as they are aggressively adding to their fields by exploration activities as well as majority of the revenues are hedged as a lot of gas wellhead prices are capped.

**Cement:** The cement industry in FY15 remained in the spotlight on the back of high PSDP allocation in the FY15 budget amidst moves towards expansions. Major positivity for the cement space in recent times included: 1) weakening coal prices on the back of bleak demand and alternative fuel getting cheaper, 2) robust local dispatches overshadowing the fall witnessed in exporting dispatches, 3) local and export cement prices remaining stable, and 4) continuous DR cuts that further skimmed the borrowing costs of the sector. In coming days, we believe the sector is expected to remain in limelight backed by the positive outlook. Capacity expansion announcement by Cherat Cement Company Limited, D.G. Khan Cement Company Limited and Attock Cement Pakistan Limited is not expected to initiate any price war because players are more interested in maintaining margins rather than undercutting each other.

**Textiles:** With the global yarn prices at record low levels after China continued its dumping of stock in the market, the textile sector underperformed by dropping 6% during FY15. The textile manufacturers, relying mostly on foreign buyers for its product, faced reduced demand while the situation was exacerbated by the gas and electricity load shedding for the industry.

**Electricity:** The sector witnessed a change in fortune as the oil slide past all supports providing added benefit to the less efficient power producers. Moreover, the PKR to USD parity was also stable leading the power producers to end the year with an outstanding return of 63%. The healthy dividend yield also played a major role in making the sector more attractive to the investors who demanded defensive stocks in times of volatility and uncertainty.

**Fertilizer:** The fertilizer sector also outperformed the market posting a tremendous return of 41%. This was based on Engro's gas allocation of \$0.7/mmbtu to its new plant as well as better urea off-take figures for all the urea manufacturers. The overall profitability of the companies also jumped as the manufacturers enjoyed good margins and decreasing financial charges leading to magnified bottom-line.

## **STATEMENT OF CORPORATE AND FINANCIAL REPORTING FRAMEWORK**

- (a) The financial statements, prepared by the management of the Company, present its state of affairs fairly, the result of its operations, cash flows and changes in equity;
- (b) Proper books of account of the Company have been maintained;
- (c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- (d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departures there from has been adequately disclosed and explained;
- (e) The system of internal control is sound in design and has been effectively implemented and monitored; and
- (f) There are no significant doubts upon the Company's ability to continue as a going concern.
- (g) The statement showing the attendance of Directors in BOD meetings and the Audit Committee meetings is as under:

| No. | Name of Director            | Number of Meetings |          |               |
|-----|-----------------------------|--------------------|----------|---------------|
|     |                             | Held               | Attended | Leave Granted |
| 1   | Mr. Ahmed Abdul Sattaar     | 4                  | 4        | 0             |
| 2   | Mr. Imran Motiwala          | 4                  | 4        | 0             |
| 3   | Mr. Aurangzeb Ali Naqvi     | 4                  | 4        | 0             |
| 4   | Mr. Muhammad Siddiq Khokhar | 4                  | 4        | 0             |
| 5   | Mr. Abdul Karim Memon       | 4                  | 4        | 0             |
| 6   | Ms. Anum Dhedhi             | 4                  | 2        | 2             |
| 7   | Mr. Muzammil Abdul Karim*   | 4                  | 4        | 0             |

\* Mr. Muzammil Abdul Karim was appointed on September 08, 2014 in place of Mr. Muhammad Yaqoob who tendered his resignation on June 11, 2014.

| No. | Name of Director            | Number of Meetings |          |               |
|-----|-----------------------------|--------------------|----------|---------------|
|     |                             | Held               | Attended | Leave Granted |
| 1   | Mr. Aurangzeb Ali Naqvi     | 4                  | 4        | 0             |
| 2   | Mr. Muhammad Siddiq Khokhar | 4                  | 4        | 0             |
| 3   | Mr. Abdul Karim Memon       | 4                  | 4        | 0             |

#### **RATING OF GOLDEN ARROW SELECTED STOCKS FUND LIMITED**

The Pakistan Credit Rating Agency (PACRA) has assessed the performance ranking of Golden Arrow Selected Stocks Fund Limited (GASSFL) for the period ended June 30, 2015 at "MFR 4 Star" dated August 13, 2015, good performance' viz a viz other closed end mutual funds based on one year, three year and five year periods.

#### **PATTERN OF SHAREHOLDING**

The detailed pattern of Shareholding as required by the Companies Ordinance, 1984 and the Code of Corporate Governance is enclosed.

#### **KEY FINANCIAL DATA AT A GLANCE**

Key Financial Data for last six years at a glance is enclosed.

#### **INVESTMENT POLICY**

General nature of the business transacted and to be transacted by the Company will be the investing of its assets in securities. The purpose of the company is to provide a vehicle where by investors can invest their funds in securities under the direction of AKD Investment Management Limited, subject to the general control and directions of the Board of Directors. The objective of Company is to achieve superior returns through a combination of Investment Strategies, which includes investing in high earnings growth stocks, deep value and high dividend paying scrips. The Company has a strategy in place to limit capital losses when volatility rises in the stock market by diversifying into defensive stocks and fixed income securities. Stocks for the portfolio will be selected on the basis of fundamentals and authentic research from top quality Brokerage Houses.

**APPOINTMENT OF AUDITORS**

The Auditors, M/s Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, retire and offer themselves for reappointment. The Directors, on the recommendation of the Audit Committee propose M/s Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, as auditors for the year ending June 30, 2016, subject to the approval of the Shareholders in the Annual General Meeting.

**FUTURE OUTLOOK**

The economic outlook of Pakistan has improved significantly in the recent past. The CPI inflation has declined to a historical low of 4.5% and cumulative discount rate cut of 300bps has further enhanced the economic activity. The total liquid foreign exchange reserves now stand at USD 18,706 million as compared to USD 14,141.1 million for FY14. Resultantly, Moody's and Standard & Poor's, two formidable credit rating agencies, have upgraded the credit rating of Pakistan. Moreover, MSCI's decision to potentially review Pakistan for reclassification into Emerging Markets is another reflection of strengthening economic dynamics. Going forward, the availability of cheap credit coupled with low inflation would further boost economic activity. Being a net importer, the significantly low oil and commodity prices would help reduction in current account deficit, which will support GDP growth. The China-Pakistan Economic Corridor is also expected to accelerate significant growth by boosting investment in transportation, infrastructure and addressing the energy crisis.

The capital market of Pakistan is fueled for another stellar performance during FY16 where we expect KSE-100 Index to witness a strong positive return trajectory primarily due to further improvement in macroeconomic indicators, continued strengthening of external payments position, sustained progress in structural and energy reforms, low inflation, cheap credit and growing corporate profitability with attractive equity market valuations.

**ACKNOWLEDGEMENTS**

The Directors would like to take this opportunity to thank the Securities and Exchange Commission of Pakistan, the Ministry of Finance, the State Bank of Pakistan and the Management of the Stock Exchanges for their support to the Mutual Fund Industry as a whole and our Custodian, Central Depository Company of Pakistan Limited for their cooperation. The Board also appreciates the devoted performance of the staff and officers of the AKD Investment Management Limited. The Board will also like to thank shareholders for their confidence in the Company and their continued support and guidance.

**MATERIAL INFORMATION**

As per clause 65 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, as amended by Securities and Exchange Commission of Pakistan (SECP) vide its Notification S.R.O. 1492(I)/2012 dated December 26, 2012 an asset management company managing an Investment Company shall, from the expiry of five years from November 21, 2007, hold within one month of such period a meeting of shareholders to seek their approval to convert the Investment Company into an Open End Scheme (by simple majority) or wind up the Investment Company (by special resolution). In 2013, SECP vide its Notification S.R.O. 1399(I)/2012 dated November 28, 2012 extended the timeline for convening the meeting of shareholders till January 31, 2013.

In compliance with above referred regulation, the Company convened a meeting of shareholders on January 31, 2013. However, neither the conversion of the Company into an Open End Scheme nor its winding up was approved by the shareholders by the majority specified in the said regulation. This fact was communicated to the stock exchanges and the SECP.

Subsequently, the Company received a notice from SECP on February 21, 2013 citing non-compliance of the aforementioned Regulation and advised the Company to take immediate corrective action by calling another Extra Ordinary General Meeting of shareholders. The Company being aggrieved by the said notice preferred a Constitutional Petition before the Honorable Sindh High Court on the ground that Regulation 65 is ultra vires. The Honorable Sindh High Court, after a preliminary hearing, has granted an ad-interim relief to the Company by restraining the SECP from taking any coercive action against the Company during the pendency of the petition. The relevant lawsuit is pending adjudication at the Honorable Sindh High Court.

The future operations of the Company are dependent on the outcome of the above referred Constitutional Petition. The management and the Company's legal counsel are of the view that the scheme of Regulation 65 in the way it has been framed is not in accordance with the principles of Company Law as well as the Constitution of Pakistan. Furthermore, they are confident that the Honorable Sindh High Court will strike down Regulation 65 or direct SECP to devise a more practical implementation scheme. However, the management believes that, in the worst case scenario, the winding up of the Company will not have any material impact on the carrying amounts of assets and liabilities for the reason that such values are not materially different from the expected realisable / settlement amounts of the assets and liabilities of the Company. Accordingly, these financial statements have been prepared on a going concern basis.

For and on behalf of the Board

Karachi: September 17, 2015

**Imran Motiwala**  
Chief Executive Officer

## FUND MANAGER'S REPORT

**i) Description of the Collective Investment Scheme Category and type:**

Closed End - Equity Scheme

**ii) Statement of Collective Investment Scheme's investment objective:**

Disciplined and balanced fund management strategy focusing on fundamentally strong companies offering deep value, coupled with few cherry picked growth companies.

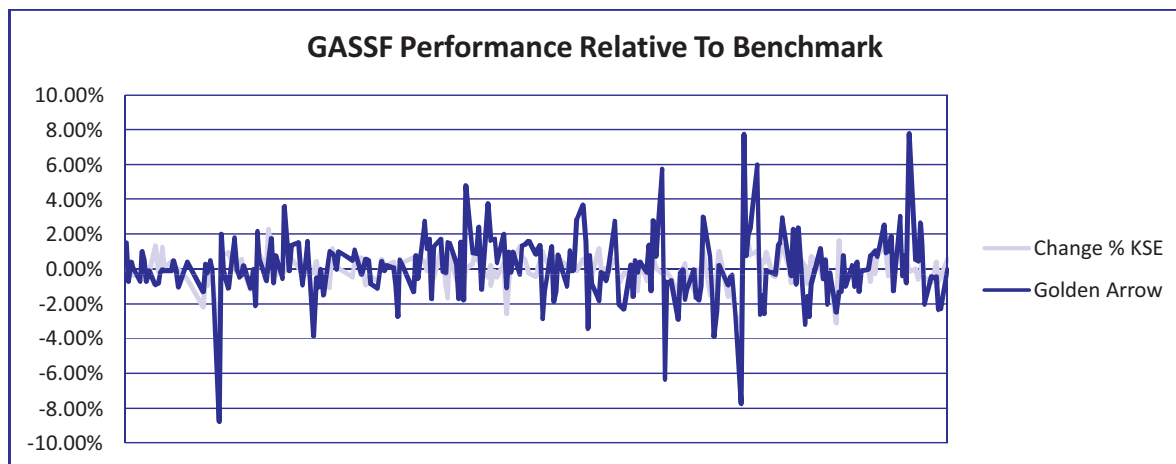
**iii) Explanation as to whether Collective Investment Scheme achieved its stated Objective:**

For FY15, the return of the Golden Arrow Selected Stocks Fund Limited (GASSFL) stood at a 39.78% versus the benchmark KSE-100 Index of 16.01%, thus significantly outperforming the benchmark by 23.77%.

**iv) Statement of benchmark (s) relevant to the Collective Income Scheme:**

KSE - 100 Index

**v) Comparison of the Collective Investment Scheme's performance during the period compared with the said benchmark:**



| Monthly Yield | Jul 14 | Aug 14 | Sep 14 | Oct 14 | Nov 14 | Dec 14 | Jan 15 | Feb 15 | Mar 15  | Apr 15 | May 15 | Jun 15 |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| GASSF         | -1.00% | -4.79% | 11.33% | 3.53%  | 6.78%  | 5.66%  | 5.68%  | -6.84% | -10.52% | 5.76%  | 0.43%  | 21.89% |
| Benchmark     | 2.23%  | -5.76% | 4.06%  | 2.19%  | 2.70%  | 2.99%  | 7.20%  | -2.36% | -10.10% | 11.56% | -2.00% | 4.06%  |

**vi) Description of the strategies and policies employed during the period under review in relation to the Collective Investment Scheme's performance:**

Golden Arrow Selected Stocks Fund Limited is a closed end equity scheme. The return of Fund is generated through investment in value stocks which have strong growth potential. GASSFL is fully complied with the relevant policies and procedures as per fund's regulatory requirement.

**vii) Disclosure of Collective Investment Scheme's asset allocation as at the date of report and particulars of significant change in asset allocation since the last report (if applicable):**

| Asset Allocation (% of Total Assets) | 30-Jun-15 | 31-Mar-15 |
|--------------------------------------|-----------|-----------|
| Equities                             | 89.96%    | 86.45%    |
| Cash                                 | 5.78%     | 11.34%    |
| Other Assets                         | 4.26%     | 2.21%     |
| Leverage                             | Nil       | Nil       |

**viii) Analysis of the Collective Investment scheme's Performance:**

|                  |        |
|------------------|--------|
| FY15 Return      | 39.78% |
| Benchmark Return | 16.01% |

**ix) Changes in the total NAV and NAV per share since last reviewed period:**

| Net Asset Value   |           |                      | NAV Per Unit |        |
|-------------------|-----------|----------------------|--------------|--------|
| June-15           | Mar-15    | Change in Net Assets | June-15      | Mar-14 |
| (Rupees In "000") |           |                      | Rs.          | Rs.    |
| 1,744,803         | 1,348,280 | 22.73%               | 11.47        | 8.86   |

**x) Disclosure on the markets that the Collective Investment Scheme has invested in including review of the market (s) invested in and returns during the period:**

**Economy**

The outgoing fiscal year brought considerable improvements in several macroeconomic indicators of Pakistan. The average CPI inflation for FY15 clocked in 4.53% as compared to an average of 8.62% in FY14. With the start of FY15, the sharp decline in international and domestic oil prices triggered a steep fall in commodity prices, and inflation followed the trend throughout the year.

During FY15, the State Bank of Pakistan (SBP) triggered monetary earnings by slashing the discount rate by a cumulative of 300 basis points. Despite low interest rate environment, the private sector credit off-take increased by just Rs. 208.7 billion during FY15 as compared to Rs. 371.4 billion in FY14. The major hurdles in the private sector credit off-take were the structural bottlenecks and low commodity prices. At the start of FY15, the political turmoil hammered the foreign investors' confidence. Resultantly, Net Foreign Direct Investment (FDI) declined to 0.3% of GDP in FY15 against 0.6% in FY14, alluding to the importance of initiatives to establish higher investor confidence. On the other hand, the exports contracted by 4.88% in FY15 due to intense competition in international markets, sluggish global demand, and low international commodity prices.

Despite missing the target, the improved tax revenue collection coupled with healthy foreign remittance helped narrow down the fiscal deficit. In addition to that, the privatization proceeds and multi-billion foreign inflows from international financial institutions pushed the foreign exchange reserves to USD 18.706 billion by FY15.

While incorporating several macroeconomic improvements including fiscal consolidation, historical low inflation level, significant monetary easing and healthy economic outlook, two international credit rating agencies upgraded the sovereign rating of Pakistan. Moody's International upgraded ratings from 'Caa1' to one notch higher 'B3' in May 2015. On the international front, the demand and supply correlation suggests that the weak outlook of oil and commodity prices is likely to prevail in the near to mid-term. Pakistan, being a net importer, will witness further economic improvements and fiscal consolidation during FY16 along with providing impetus to GDP growth.

**Equity Market Performance**

During FY15, the KSE-100 Index posted a return of 16.01%, and 14.98% in terms of USD, which is lower than the previous two-year average return of 46.5%. Despite significant economic developments, the lackluster performance of the heavy weight oil and gas sector restricted the Index to repeat the five-year historical trend to post robust gains. The performance of banking sector was also under check as State Bank of Pakistan (SBP) adapted the monetary easing strategy. Contrary to that, the low interest rate environment and low oil prices provided support to the other sectors including Cement, Automobile, Fertilizers and Power.

The surprise discount rate cut of 100 basis points in January's Monetary Policy triggered a bullish momentum. While touching the highest level of 35,055.94 points in February 2015, the KSE-100 Index closed at 34,398.9 points by the end of FY15. Prior to that, the political temperature dragged the KSE-100 Index to a low level of 27,774.4 points in August 2014. For FY15, the average trading volume and value stood at 215.9 million shares and USD 107.6 million, respectively. These are the highest numbers over the last six years.

During FY15, the government successfully divested its stake in Allied Bank Pakistan and Habib Bank Limited to generate healthy revenues. With the sharp decline in international oil prices, the government canceled the secondary offering of Oil and Gas Development Company Limited (OGDC) due to lack of investors interest in oil and gas sector.

The FY15 was also a good year for Pakistan's capital market in terms of Initial Public Offers (IPOs). The investors actively participated in six IPOs and, as a result, each offering was significantly oversubscribed. Companies which made a fortune as a result of the IPO fever included Engro Powergen Qadirpur Limited, Saif Power Limited, Systems Limited, Synthetic Products Limited, Mughal Iron & Steel Limited, and Dolmen REIT.

**Future Outlook**

The strengthening of macroeconomic fundamentals, fiscal developments, and improved corporate earnings are likely to set the pace of Pakistan's capital market during FY16. However, the negative impact of a slowdown in global economies cannot be ruled out. Despite that, our capital market is fueled for another stellar performance where we expect KSE-100 Index to post a healthy return against the regional markets driven by the growing economy, sound external payments position, steady progress in structural and energy reforms, low inflation and cheaper credit. Moreover, growing corporate profitability with attractive equity market valuations should add to the market's attractiveness.

**xi) Description and explanation of any significant changes in the state of the affairs of the Collective Investment Scheme during the period and up till the date of the manager's report, not otherwise disclosed in the financial statements:**

There was no significant change in the state of affair during the period and up till the date of the Fund Manager's report.

**xii) Disclosure on share split (if any), comprising:**

There was no share split during the period.

**xiii) Disclosure of circumstances that materially affect any interest of shareholders:**

Investments are subject to credit and market risk.

**xiv) Disclosure if the Asset Management Company or its delegate, if any, receives any soft commission (i.e. goods and services) from its broker (s) or dealers by virtue of transaction conducted by the Collective Investment Scheme:**

No soft commission has been received by the AMC from its brokers or dealers by virtue of transactions conducted by the Collective Investment Scheme.

## STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (the "Code") contained in Regulation no. 5.19.23. of the rule book of the Karachi Stock Exchange and Regulation No. 35 of Listing Regulations of Lahore Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive Directors and Directors representing minority interests on its Board of Directors. At present the Board includes:

| Category                | Name                                                                                                   |
|-------------------------|--------------------------------------------------------------------------------------------------------|
| Independent Directors   | Mr. Muhammad Siddiq Khokhar                                                                            |
| Executive Directors     | Mr. Imran Motiwala<br>Ms. Anum Dhedhi                                                                  |
| Non-Executive Directors | Mr. Ahmed Abdul Sattar<br>Mr. Aurangzeb Ali Naqvi<br>Mr. Abdul Karim Memon<br>Mr. Muzammil Abdul Karim |

The Independent Director meets the criteria of independence under clause 5.19.1. (b) of the CCG.

2. The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies).
3. All the resident Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. During the year, one casual vacancy was filled within the period of 90 days.
5. The Company being an Investment Company has adopted the "Code of Conduct" of its Management Company and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and terms and conditions of employment of the CEO, other Executive and non-executive Directors, have been taken by the Board of the Asset Management Company.
8. The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. During the year, four Directors obtained certification under the Directors' training program.
10. No new appointment of CFO and Company Secretary has been made during the year. However, the vacant position subsequent to the resignation of the Head of Internal Audit was filled in June 2015. The remuneration and terms and conditions of employment were approved by the Management Company.

11. The Directors' Report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
13. The Directors, CEO and Executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
15. The Board has formed an Audit Committee. It comprises three members, of whom two are non-executive Directors and the Chairman of the Committee is an independent director.
16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
17. The Company being an Investment Company does not have any employee on its payroll. The operations of the Company are managed by the Asset Management Company. The Board of the Asset Management Company has formed a Human Resources & Remuneration Committee. It comprises of 3 members, of whom 2 are non-executive Directors including the chairman, who is a non-executive Director.
18. The internal audit function of the Company is performed by the internal audit department of the Asset Management Company who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the ICAP.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed the IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to Directors, employees and stock exchanges.
22. Material price sensitive information has been disseminated among all market participants at once through stock exchanges.
23. We confirm that all other material principles enshrined in the CCG have been complied with.

For and on behalf of the Board

**Imran Motiwala**  
Chief Executive Officer

Karachi: September 17 , 2015

## **REVIEW REPORT TO THE MEMBERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE**

We have reviewed the enclosed Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of Golden Arrow Selected Stocks Fund Limited (the Company) for the year ended 30 June 2015 to comply with the requirements of Regulation No. 5.19.23 of Rule Book of Karachi Stock Exchange Limited and Regulation No. 35 of Listing Regulations of Lahore Stock Exchange where the Company is listed.

The responsibility for compliance with the Code is that of the Board of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Company's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 30 June 2015.

Karachi: September 17, 2015

**Ernst & Young Ford Rhodes Sidat Hyder**  
Chartered Accountants

## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of assets and liabilities of **Golden Arrow Selected Stocks Fund Limited** (the Company) as at **30 June 2015** and the related income statement, distribution statement, cash flow statement, statement of changes in equity and statements of movement in equity and reserves per share together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the management company to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984 and the Non-Banking Finance Companies and Notified Entities Regulations, 2008. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - (i) the statement of assets and liabilities and the income statement together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes as stated in note 2.2 with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the statement of assets and liabilities, income statement, distribution statement, cash flow statement, statement of changes in equity and statements of movement in equity and reserve per share together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2015 and of the income, its distribution, its cash flows, changes in equity and movement in equity and reserves per share and transactions for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

We draw attention to note 1.4 to the accompanying financial statements which states that the resolution regarding the conversion of the Company into an open end scheme or its winding up was not approved in the meeting of the shareholders held on 31 January 2013 as per the majority specified in the applicable regulations. Subsequently, a notice for non-compliance of clause 65 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 was received by the Company from the SECP. In response, the Company filed a constitutional petition against the said notice which is currently pending adjudication before the Honorable Sindh High Court. Hence, as disclosed in the said note, the future operations of the Company are dependent on the outcome of the above referred constitutional petition. However, the accompanying financial statements have been prepared on a going concern basis for the reasons given in the above referred note.

Our Opinion is not qualified in respect of the above matter.

**Ernst & Young Ford Rhodes Sidat Hyder**  
Chartered Accountants  
Audit Engagement Partner: Shabbir Yunus

Karachi: September 17, 2015

# STATEMENT OF ASSETS AND LIABILITIES

## AS AT JUNE 30, 2015

|                                               |      | 2015             | 2014             |
|-----------------------------------------------|------|------------------|------------------|
|                                               | Note | (Rupees in '000) |                  |
| <b>ASSETS</b>                                 |      |                  |                  |
| Bank balances                                 | 4    | 107,418          | 53,271           |
| Receivable against sale of investments        |      | 76,131           | -                |
| Investments                                   | 5    | 1,672,007        | 1,698,189        |
| Dividend and profit receivable                | 6    | 159              | 2,167            |
| Tax refundable                                |      | 124              | 124              |
| Security deposit                              | 7    | 2,750            | 2,750            |
| <b>Total Assets</b>                           |      | <b>1,858,589</b> | <b>1,756,501</b> |
| <b>LIABILITIES</b>                            |      |                  |                  |
| Payable against purchase of investments       |      | 3,780            | -                |
| Payable to the Management Company             | 8    | 3,760            | 3,872            |
| Accrued and other liabilities                 | 9    | 15,685           | 8,965            |
| Provision for Workers' Welfare Fund (WWF)     | 17   | 54,216           | 42,689           |
| Unclaimed dividend                            |      | 36,342           | 34,278           |
| <b>Total Liabilities</b>                      |      | <b>113,783</b>   | <b>89,804</b>    |
| <b>NET ASSETS</b>                             |      | <b>1,744,806</b> | <b>1,666,697</b> |
| <b>SHARE HOLDERS' EQUITY</b>                  |      |                  |                  |
| <b>Authorised capital</b>                     |      |                  |                  |
| 250,000,000 (June 30, 2014: 250,000,000)      |      |                  |                  |
| Ordinary shares of Rs.5 each                  |      | 1,250,000        | 1,250,000        |
| <b>Issued, subscribed and paid-up capital</b> |      |                  |                  |
| Share capital                                 | 10   | 760,492          | 760,492          |
| General reserve                               |      | 500              | 500              |
| Undistributed income                          |      | 983,814          | 905,705          |
|                                               |      | <b>1,744,806</b> | <b>1,666,697</b> |
|                                               |      | (Rupees)         |                  |
| <b>NET ASSETS VALUE PER SHARE</b>             | 11   | <b>11.47</b>     | <b>10.96</b>     |
| <b>CONTINGENCIES AND COMMITMENTS</b>          | 12   |                  |                  |

The annexed notes from 1 to 32 form an integral part of these financial statements.

**Imran Motiwala**  
Chief Executive Officer

**Anum Dhedhi**  
Director

## INCOME STATEMENT

### FOR THE YEAR ENDED JUNE 30, 2015

|                                                                                                                                            | Note  | 2015<br>----- (Rupees in '000) ----- | 2014<br>-----  |
|--------------------------------------------------------------------------------------------------------------------------------------------|-------|--------------------------------------|----------------|
| <b>Income</b>                                                                                                                              |       |                                      |                |
| Gain on sale of investments - net                                                                                                          | 13    | 344,293                              | 477,710        |
| Dividend income                                                                                                                            |       | 37,763                               | 65,172         |
| Unrealised appreciation on re-measurement of<br>investments classified as 'financial assets<br>at fair value through profit or loss' - net | 5.1   | 247,311                              | 259,904        |
| Profit on bank deposits                                                                                                                    |       | 5,532                                | 6,348          |
| <b>Total income</b>                                                                                                                        |       | <b>634,899</b>                       | <b>809,134</b> |
| <b>Expenses</b>                                                                                                                            |       |                                      |                |
| Remuneration to Management Company                                                                                                         | 8.1   | 33,618                               | 35,031         |
| Sales tax on management fee                                                                                                                | 14    | 5,850                                | 6,502          |
| Federal excise duty on management fee                                                                                                      | 15    | 5,379                                | 5,605          |
| Annual fee to Securities and Exchange Commission of Pakistan (SECP)                                                                        |       | 1,597                                | 1,664          |
| Remuneration to Custodian - Central Depository Company<br>of Pakistan Limited (CDC)                                                        |       | 1,091                                | 1,123          |
| Auditors' remuneration                                                                                                                     | 16    | 424                                  | 340            |
| Legal and professional charges                                                                                                             |       | 1,101                                | 209            |
| Annual listing fee                                                                                                                         |       | 548                                  | 477            |
| CDC charges                                                                                                                                |       | 302                                  | 248            |
| Fees and subscription                                                                                                                      |       | 489                                  | 425            |
| Securities transaction cost                                                                                                                |       | 5,098                                | 6,283          |
| Bank charges                                                                                                                               |       | 8                                    | 14             |
| Director's fee                                                                                                                             |       | 275                                  | 180            |
| Printing and related cost                                                                                                                  |       | 837                                  | 1,040          |
| Postage expense                                                                                                                            |       | 117                                  | 186            |
| Advertising                                                                                                                                |       | -                                    | 64             |
| Provision for Workers' Welfare Fund (WWF)                                                                                                  | 17    | 11,527                               | 14,995         |
| Impairment in value of investments classified as 'available-for-sale'                                                                      | 5.2.1 | 1,815                                | -              |
| <b>Total expenses</b>                                                                                                                      |       | <b>70,076</b>                        | <b>74,386</b>  |
| <b>Net income before taxation</b>                                                                                                          |       | <b>564,823</b>                       | <b>734,748</b> |
| Taxation                                                                                                                                   | 18    | -                                    | -              |
| <b>Net income after taxation</b>                                                                                                           |       | <b>564,823</b>                       | <b>734,748</b> |
| <b>Other comprehensive income</b>                                                                                                          |       |                                      |                |
| Reclassification adjustment for gain included<br>in the income statement                                                                   |       | -                                    | (821)          |
| <b>Total comprehensive income for the year</b>                                                                                             |       | <b>564,823</b>                       | <b>733,927</b> |
|                                                                                                                                            |       | ----- (Rupees) -----                 |                |
| <b>Earnings per share - basic</b>                                                                                                          | 19    | <b>3.71</b>                          | <b>4.83</b>    |

The annexed notes from 1 to 32 form an integral part of these financial statements.

**Imran Motiwala**  
Chief Executive Officer

**Anum Dhedhi**  
Director

## DISTRIBUTION STATEMENT

### FOR THE YEAR ENDED JUNE 30, 2015

|                                                                                                                                                            | 2015<br>----- (Rupees in '000) ----- | 2014<br>----- (Rupees in '000) ----- |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
| <b>Undistributed income brought forward</b>                                                                                                                | <b>905,705</b>                       | 840,189                              |
| Net income after taxation for the year                                                                                                                     | <b>564,823</b>                       | 734,748                              |
| Final dividend for the year ended June 30, 2014 @ 20%<br>(Rs.1.00 per share) [June 30, 2013 @ 22% (Rs.1.10 per share)]<br>declared on September 19, 2014   | <b>(152,098)</b>                     | (167,308)                            |
| Interim dividend for the year ended June 30, 2015 @ 44%<br>(Rs.2.20 per share) [June 30, 2014: @ 44% (Rs.2.20 per share)]<br>declared on February 23, 2015 | <b>(334,616)</b>                     | (334,616)                            |
| Interim dividend for the year ended June 30, 2015 @ Nil<br>(Rs.Nil per share) [June 30, 2014: @ 22% (Rs.1.10 per share)]                                   | -                                    | (167,308)                            |
| <b>Undistributed income carried forward</b>                                                                                                                | <b>983,814</b>                       | 905,705                              |

The annexed notes from 1 to 32 form an integral part of these financial statements.

**Imran Motiwala**  
Chief Executive Officer

**Anum Dhedhi**  
Director

# STATEMENT OF CASH FLOW

## FOR THE YEAR ENDED JUNE 30, 2015

|                                                                                                                                | Note | 2015<br>----- (Rupees in '000) ----- | 2014<br>----- |
|--------------------------------------------------------------------------------------------------------------------------------|------|--------------------------------------|---------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                                                    |      |                                      |               |
| Income before taxation                                                                                                         |      | 564,823                              | 734,748       |
| <b>Adjustments:</b>                                                                                                            |      |                                      |               |
| Gain on sale of investments - net                                                                                              |      | (344,293)                            | (477,710)     |
| Unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' |      | (247,311)                            | (259,904)     |
| Provision for Workers' Welfare Fund                                                                                            |      | 11,527                               | 14,995        |
| Federal excise duty on management fee                                                                                          |      | 5,379                                | 5,605         |
|                                                                                                                                |      | (9,875)                              | 17,734        |
| <b>Decrease in assets</b>                                                                                                      |      |                                      |               |
| Receivable against sale of investments                                                                                         |      | (76,131)                             | 927           |
| Investments                                                                                                                    |      | 617,786                              | 656,224       |
| Dividend and profit receivable                                                                                                 |      | 2,008                                | (1,005)       |
|                                                                                                                                |      | 543,663                              | 656,146       |
| <b>Increase / (decrease) in liabilities</b>                                                                                    |      |                                      |               |
| Payable against purchase of investments                                                                                        |      | 3,780                                | (6,208)       |
| Payable to the Management Company                                                                                              |      | (112)                                | (927)         |
| Accrued and other liabilities                                                                                                  |      | 1,341                                | 917           |
|                                                                                                                                |      | 5,009                                | (6,218)       |
| <b>Net cash generated from operating activities</b>                                                                            |      | 538,797                              | 667,662       |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                                                    |      |                                      |               |
| Dividends paid                                                                                                                 |      | (484,650)                            | (648,859)     |
| <b>Net cash used in financing activities</b>                                                                                   |      | (484,650)                            | (648,859)     |
| <b>Net increase in cash and cash equivalents</b>                                                                               |      | 54,147                               | 18,803        |
| Cash and cash equivalents at the beginning of the year                                                                         |      | 53,271                               | 34,468        |
| <b>Cash and cash equivalents at the end of the year</b>                                                                        | 20   | 107,418                              | 53,271        |

The annexed notes from 1 to 32 form an integral part of these financial statements.

**Imran Motiwala**  
Chief Executive Officer

**Anum Dhedhi**  
Director

# STATEMENT OF CHANGES IN EQUITY

## FOR THE YEAR ENDED JUNE 30, 2015

|                                                                                | Share<br>capital | General<br>reserve | Appreciation on<br>re-measurement<br>of investments<br>classified as<br>available-for-<br>sale - net<br>(Rupees in '000) | Undistributed<br>income | Total            |
|--------------------------------------------------------------------------------|------------------|--------------------|--------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------|
| <b>Balance as at June 30, 2013</b>                                             | 760,492          | 500                | 821                                                                                                                      | 840,189                 | 1,602,002        |
| Net income for the year                                                        | -                | -                  | -                                                                                                                        | 734,748                 | 734,748          |
| Other comprehensive income for the year                                        | -                | -                  | (821)                                                                                                                    | -                       | (821)            |
| Total comprehensive income for<br>the year ended June 30, 2014                 | -                | -                  | (821)                                                                                                                    | 734,748                 | 733,927          |
| Final dividend for the year ended June<br>30, 2013 @ 22% (Rs.1.10 per share)   | -                | -                  | -                                                                                                                        | (167,308)               | (167,308)        |
| Interim dividend for the year ended June<br>30, 2014 @ 44% (Rs.2.20 per share) | -                | -                  | -                                                                                                                        | (334,616)               | (334,616)        |
| Interim dividend for the year ended June<br>30, 2014 @ 22% (Rs.1.10 per share) | -                | -                  | -                                                                                                                        | (167,308)               | (167,308)        |
| <b>Balance as at June 30, 2014</b>                                             | 760,492          | 500                | -                                                                                                                        | 905,705                 | 1,666,697        |
| Net income for the year                                                        | -                | -                  | -                                                                                                                        | 564,823                 | 564,823          |
| Other comprehensive income for the year                                        | -                | -                  | -                                                                                                                        | -                       | -                |
| Total comprehensive income for<br>the year ended June 30, 2015                 | -                | -                  | -                                                                                                                        | 564,823                 | 564,823          |
| Final dividend for the year ended June<br>30, 2014 @ 20% (Rs.1.00 per share)   | -                | -                  | -                                                                                                                        | (152,098)               | (152,098)        |
| Interim dividend for the year ended June<br>30, 2015 @ 44% (Rs.2.20 per share) | -                | -                  | -                                                                                                                        | (334,616)               | (334,616)        |
| Interim dividend for the year ended June<br>30, 2014 @ Nil (Rs.Nil per share)  | -                | -                  | -                                                                                                                        | -                       | -                |
| <b>Balance as at June 30, 2015</b>                                             | <b>760,492</b>   | <b>500</b>         | <b>-</b>                                                                                                                 | <b>983,814</b>          | <b>1,774,806</b> |

The annexed notes from 1 to 32 form an integral part of these financial statements.

**Imran Motiwala**  
Chief Executive Officer

**Anum Dhedhi**  
Director

## STATEMENT OF MOVEMENT IN EQUITY AND RESERVES - PER SHARE FOR THE YEAR ENDED JUNE 30, 2015

|                                                                                                                                                  | 2015<br>----- (Rupees) ----- | 2014<br>----- |
|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|---------------|
| <b>Net assets value per share at the beginning of the year</b>                                                                                   | <b>10.96</b>                 | 10.53         |
| Capital gain on sale of investments - net                                                                                                        | <b>2.25</b>                  | 3.14          |
| Dividend income                                                                                                                                  | <b>0.25</b>                  | 0.43          |
| Unrealised appreciation / (diminution) on re-measurement of investments<br>classified as 'financial assets at fair value through profit or loss' | <b>1.63</b>                  | 1.71          |
| Profit on bank deposits                                                                                                                          | <b>0.04</b>                  | 0.04          |
| <b>Net income for the period</b>                                                                                                                 | <b>4.17</b>                  | 5.32          |
| Operating expenses                                                                                                                               | <b>(0.46)</b>                | (0.49)        |
| Interim dividend for the year ended June 30, 2015<br>@ 44% (Rs.2.20 per share)<br>[June 30, 2014 @ 44% (Rs.2.20 per share)]                      | <b>(2.20)</b>                | (2.20)        |
| Interim dividend for the year ended June 30, 2015<br>@ Nil (Rs.Nil per share)<br>[June 30, 2014 @ 22% (Rs.1.10 per share)]                       | -                            | (1.10)        |
| Final dividend for the year ended June 30, 2014<br>@ 20% (Rs.1.00 per share) [June 30, 2013<br>@ 22% (Rs.1.10 per share) ]                       | <b>(1.00)</b>                | (1.10)        |
| <b>Net assets value per share at the end of the year</b>                                                                                         | <b>11.47</b>                 | 10.96         |

The annexed notes from 1 to 32 form an integral part of these financial statements.

**Imran Motiwala**  
Chief Executive Officer

**Anum Dhedhi**  
Director

## NOTES TO THE FINANCIAL STATEMENTS

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### FOR THE YEAR ENDED JUNE 30, 2015

#### **1. STATUS AND NATURE OF BUSINESS**

- 1.1** Golden Arrow Selected Stocks Fund Limited (the Company) was incorporated on May 09, 1983 in Pakistan as a public limited company under the Companies Act, 1913 (now Companies Ordinance, 1984). The Company got registered as an investment company on April 29, 2005 under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC rules). The registered office of the Company is situated at 216-217, 2nd Floor, Continental Trade Centre, Block 8, Clifton, Karachi. The Company is listed on the Karachi and Lahore Stock Exchanges. The Company is a closed-end mutual fund and its principal activity is to make investment in marketable securities.
- 1.2** The Company is managed by AKD Investment Management Limited and Central Depository Company of Pakistan Limited is the custodian of the Company.
- 1.3** The Pakistan Credit Rating Company Limited (PACRA) and JCR-VIS Credit Rating Company Limited (JCR-VIS) has assigned Asset Manager / Management Quality Rating of 'AM3' to the Management Company dated June 16, 2015 and April 10, 2015 respectively. The Pakistan Credit Rating Agency (PACRA) has assigned Company performance ranking of "MFR 4-Star" to the Company.
- 1.4** As per clause 65 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, as amended by Securities and Exchange Commission of Pakistan (SECP) vide its Notification S.R.O. 1492(I)/2012 dated December 26, 2012, an asset management company managing an Investment Company shall, from the expiry of five years from November 21, 2007, hold within one month of such period a meeting of shareholders to seek their approval to convert the Investment Company into an Open End Scheme (by simple majority) or wind up the Investment Company (by special resolution). In 2013, SECP vide its Notification S.R.O 1399(I) 2012 dated November 28, 2012 extended the timeline for convening the meeting of share holders till January 31, 2013.

In compliance with above referred regulation, the Company convened a meeting of shareholders on January 31, 2013. However, neither the conversion of the Company into an Open End Scheme nor its winding up was approved by the shareholders by the majority specified in the said regulation. This fact was communicated to the stock exchanges and the SECP.

Subsequently, the Company received a notice from SECP on February 21, 2013 citing non-compliance of the aforementioned Regulation and advised the Company to take immediate corrective action by calling another extra ordinary general meeting of shareholders. The Company being aggrieved by the said notice preferred a Constitutional Petition before the Honorable Sindh High Court on the ground that Regulation 65 is ultra vires. The Honorable Sindh High Court, after a preliminary hearing, has granted an ad-interim relief to the Company by restraining the SECP from taking any coercive action against the Company during the pendency of the petition. The relevant lawsuit is pending adjudication at the Honorable Sindh High Court.

The future operations of the Company are dependent on the outcome of the above referred Constitutional Petition. The management and the Company's legal counsel are of the view that the scheme of Regulation 65 in the way it has been framed is not in

accordance with the principles of Company Law as well as the Constitution of Pakistan. Furthermore, they are confident that the Honorable Sindh High Court will strike down Regulation 65 or direct SECP to devise a more practical implementation scheme. However, the management believes that, in the worst case scenario, the winding up of the Company will not have any material impact on the carrying amounts of assets and liabilities for the reason that such values are not materially different from the expected realisable / settlement amounts of the assets and liabilities of the Company. Accordingly, these financial statements have been prepared on a going concern basis.

## **2. BASIS OF PREPARATION**

### **2.1 Statement of compliance**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the requirements of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

### **2.2 New and amended standards and interpretations**

The Company has adopted the following accounting standards and the amendments and interpretations of IFRSs which became effective for the current year:

IAS 19 – Employee Benefits – (Amendment) - Defined Benefit Plans: Employee Contributions

IAS 32 – Financial Instruments : Presentation – (Amendment)  
– Offsetting Financial Assets and Financial Liabilities

IAS 36 – Impairment of Assets – (Amendment)  
– Recoverable Amount Disclosures for Non-Financial Assets

IAS 39 – Financial Instruments: Recognition and Measurement – (Amendment)  
– Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 – Levies

#### **Improvements to Accounting Standards Issued by the IASB**

IFRS 2 Share-based Payment – Definitions of vesting conditions

IFRS 3 Business Combinations – Accounting for contingent consideration in a business combination  
– Scope exceptions for joint ventures

IFRS 8 Operating Segments – Aggregation of operating segments  
– Reconciliation of the total of the reportable segments' assets to the entity's assets

IFRS 13 Fair Value Measurement - Scope of paragraph 52 (portfolio exception)

IAS16 Property, Plant and Equipment and IAS 38 Intangible Assets – Revaluation method – proportionate restatement of accumulated depreciation / amortisation

IAS 24 Related Party Disclosures - Key management personnel

IAS 40 Investment Property - Interrelationship between IFRS 3 and IAS 40 (ancillary services)

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any effect on the financial statements.

### **Standards, Interpretations And Amendments To Approved Accounting Standards That Are Not Yet Effective**

The following revised standards, interpretations and amendments with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards, interpretations and amendments:

| <b>Standard, interpretation or amendment</b>                                                                                                                                                                  | <b>Effective date<br/>(accounting periods<br/>beginning on or after)</b> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|
| IFRS 10 – Consolidated Financial Statements                                                                                                                                                                   | January 01, 2015                                                         |
| IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements – Investment Entities (Amendment)                                       | January 01, 2015                                                         |
| IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements – Investment Entities: Applying the Consolidation Exception (Amendment) | January 01, 2016                                                         |
| IFRS 10 Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment)          | January 01, 2016                                                         |
| IFRS 11 – Joint Arrangements                                                                                                                                                                                  | January 01, 2015                                                         |
| IFRS 11 Joint Arrangements - Accounting for Acquisition of Interest in Joint Operation (Amendment)                                                                                                            | January 01, 2016                                                         |
| IFRS 12 – Disclosure of Interests in Other Entities                                                                                                                                                           | January 01, 2015                                                         |
| IFRS 13 – Fair Value Measurement                                                                                                                                                                              | January 01, 2015                                                         |
| IAS 1 – Presentation of Financial Statements - Disclosure Initiative (Amendment)                                                                                                                              | January 01, 2016                                                         |

|                                                                                                                                                     | <b>Effective date<br/>(accounting periods<br/>beginning on or after)</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|
| IAS 16 Property, Plant and Equipment and IAS 38 intangible assets - Clarification of Acceptable Method of Depreciation and Amortization (Amendment) | January 01, 2016                                                         |
| IAS 16 Property, Plant and Equipment IAS 41 Agriculture - Agriculture: Bearer Plants (Amendment)                                                    | January 01, 2016                                                         |
| IAS 27 – Separate Financial Statements – Equity Method in Separate Financial Statements (Amendment)                                                 | January 01, 2016                                                         |

The Company expects that the adoption of the above amendments and interpretation of the standards will not affect the Company's financial statements in the period of initial application.

In addition to the above standards and interpretations, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2014. The Company expects that such improvements to the standards will not have any impact on the Company's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

| <b>Standard</b>                                                | <b>Effective date (annual<br/>periods beginning on or after)</b> |
|----------------------------------------------------------------|------------------------------------------------------------------|
| IFRS 9 – Financial Instruments: Classification and Measurement | January 01, 2018                                                 |
| IFRS 14 – Regulatory Deferral Accounts                         | January 01, 2016                                                 |
| IFRS 15 – Revenue from Contracts with Customers                | January 01, 2018                                                 |

## **2.3 Critical accounting estimates and judgments**

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgment was exercised in application of accounting policies principally relate to classification and valuation of investments (note 3.2.1, 3.2.4, 3.2.5 and 5).

## **2.4 Accounting convention**

These financial statements have been prepared under the historical cost convention except for certain investments which are carried at fair value.

## **2.5 Functional and presentation currency**

The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The principal accounting policies adopted in the preparation of these financial statements are set out below:

**3.1 Cash and cash equivalents**

Cash and cash equivalents comprise of bank balances and short term investments having original maturities of less than three months.

**3.2 Financial assets****3.2.1 Classification**

The Company classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the appropriate classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

**a) Financial assets at fair value through profit or loss**

This category has two sub-categories, namely; financial instruments held-for-trading, and those designated at fair value through profit or loss upon initial recognition.

- Investments which are acquired principally for the purposes of generating profit from short-term fluctuation in price or are part of the portfolio in which there is recent actual pattern of short-term profit taking are classified as held-for-trading.
- Investments designated at fair value through profit or loss upon initial recognition include those group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with the documented risk management / investment strategy.

These investments are initially recognised at fair value, being the cost of the consideration given.

**b) Loans and receivables**

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

**c) Available-for-sale**

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as (a) loans and receivables, (b) held to maturity investments or (c) financial assets at fair value through profit or loss.

**3.2.2 Regular way contracts**

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Company commits to purchase or sell the asset.

**3.2.3 Initial recognition and measurement**

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement.

**3.2.4 Subsequent measurement**

Subsequent to initial recognition, financial assets designated by the management as at fair value through profit or loss and available-for-sale are valued as follows:

**a) Basis of valuation of term finance certificates**

Investment in term finance certificates are valued in accordance with the methodology for valuation of debt securities prescribed in the SECP's circular no. 1/2009 dated January 06, 2009. Under the said directive, investment in term finance certificates are valued on the basis of traded, thinly traded and non-traded securities. Accordingly, investment in term finance certificates have been valued at the rates determined and announced by the Mutual Fund Association of Pakistan (MUFAP) based on the methodology prescribed in the Circular.

**b) Basis of valuation of equity securities**

Investments in equity securities are valued on the basis of closing quoted market prices available at the stock exchange.

Investments in non-traded equity securities are valued on the basis of the valuation criteria laid down in clause 66 of NBFC Regulations.

Net gains and losses arising on changes in the fair value of financial assets carried at fair value through profit or loss are taken to the income statement.

Net gains and losses arising on changes in fair value of available-for-sale financial assets are taken to other comprehensive income until these are derecognised. At this time, the cumulative gain or loss, previously shown under other comprehensive income, is transferred to the income statement as capital gain / (loss).

**3.2.5 Impairment**

The Company assesses at each reporting date whether there is objective evidence that the financial asset or a group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss-measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in income statement - is reclassified from other comprehensive income to income statement. Impairment losses recognised on equity instruments are not reversed through the income statement.

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms. The amount of the provision is determined based on the provisioning criteria specified by SECP.

**3.2.6 Derecognition**

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

**3.2.7 Offsetting of financial instruments**

Financial assets and liabilities are offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set-off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

**3.3 Financial liabilities**

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired.

**3.4 Derivatives**

Derivative instruments are initially recognised at fair value and subsequent to initial measurement each derivative instrument is measured to its fair value and resultant gain or loss is recognised in the income statement.

**3.5 Proposed dividend and transfer between reserves**

Dividends declared and transfers between reserves made subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the year in which such dividend are declared / transfers are made.

**3.6 Provisions**

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

**3.7 Taxation****Current**

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates, if any.

**Deferred**

The Company provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. In addition, the Company also records deferred tax asset on unutilised tax losses to the extent that these will be available for set off against future taxable profits. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised. However, the Company has not recognised any amount of deferred tax in these financial statements as the Company intends to continue availing the tax exemption in future years by distributing at least 90 percent of its accounting income for the current year as reduced by capital gains, whether realised or unrealised to its shareholders.

**3.8 Revenue recognition**

- Realised capital gains / (losses) arising on sale of investments are included in the income statement on the date at which the transaction takes place.
- Dividend income on equity securities is recognised in the income statement when the right to receive the dividend is established.
- Unrealised gains / (losses) arising on re-measurement of securities classified as 'financial assets at fair value through profit or loss' are included in the income statement in the period in which they arise.

- Unrealized gains / (losses) arising on the revaluation of securities classified as 'available-for-sale' is included in the statement of comprehensive income in the period in which it arise.
- Income on term finance certificates is recognised on an accrual basis.
- Profit on bank balances is recognised on an accrual basis.

|                         |      | June 30,<br>2015     | June 30,<br>2014 |
|-------------------------|------|----------------------|------------------|
|                         | Note | ----- (Rupees) ----- |                  |
| <b>4. BANK BALANCES</b> |      |                      |                  |
| PLS savings accounts    | 4.1  | 101,161              | 46,709           |
| Current accounts        |      | 6,257                | 6,562            |
|                         |      | <u>107,418</u>       | <u>53,271</u>    |

**4.1** Profit rates on PLS saving accounts range between 6% to 8.5% (2014: 6.5% to 8.5%) per annum.

## **5. INVESTMENTS**

### **Financial assets at fair value through profit or loss**

- Quoted equity securities - held-for-trading

5.1 1,670,527 1,694,894

### **Available-for-sale**

- Quoted equity securities

5.2 1,480 3,295

1,672,007 1,698,189

## 5.1 Quoted Equity Securities - financial assets at 'fair value through profit or loss' - held-for-trading

| Name of the Investee company                                                                         | Number of shares----- |                           |                      |                       |                 | Balance as at June 30, 2015 |                |                             | Percentage in relation to                 |                                          |                          |
|------------------------------------------------------------------------------------------------------|-----------------------|---------------------------|----------------------|-----------------------|-----------------|-----------------------------|----------------|-----------------------------|-------------------------------------------|------------------------------------------|--------------------------|
|                                                                                                      | Opening Balance       | Purchases during the year | Bonus / rights issue | Sales during the year | Closing balance | Carrying cost               | Market value   | Appreciation / (diminution) | Market value as percentage of investments | Market value as percentage of net assets | Investee paid up capital |
| -----Rupees in '000'-----                                                                            |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| <b>SHARES OF LISTED COMPANIES - fully paid ordinary shares of Rs.10 each unless stated otherwise</b> |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| <b>Automobile Parts and Accessories</b>                                                              |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Atlas Battery Limited                                                                                | 16,396                | -                         | -                    | 12,050                | 4,346           | 1,956                       | 3,057          | 1,101                       | 0.18                                      | 0.18                                     | 0.02                     |
| Exide Pakistan Limited                                                                               | 43,461                | -                         | -                    | 43,461                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| General Tyre and Rubber Company of Pakistan Limited                                                  | 152,892               | -                         | -                    | 152,892               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Thal Limited (Face Value Rs.5 each)                                                                  | 189,700               | 378,300                   | -                    | 59,000                | 509,000         | 126,344                     | 145,284        | 18,940                      | 8.69                                      | 8.33                                     | 0.63                     |
|                                                                                                      |                       |                           |                      |                       |                 | <u>128,300</u>              | <u>148,341</u> | <u>20,041</u>               |                                           |                                          |                          |
| <b>Automobile Assembler</b>                                                                          |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Atlas Honda Limited                                                                                  | 145,151               | 19,300                    | -                    | 148,000               | 16,451          | 4,054                       | 5,511          | 1,457                       | 0.33                                      | 0.32                                     | 0.02                     |
| Honda Atlas Cars (Pakistan) Limited                                                                  | 10,000                | -                         | -                    | 10,000                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
|                                                                                                      |                       |                           |                      |                       |                 | <u>4,054</u>                | <u>5,511</u>   | <u>1,457</u>                |                                           |                                          |                          |
| <b>Cable and Electrical Goods</b>                                                                    |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Johnson and Phillips (Pakistan) Limited                                                              | -                     | 17,000                    | -                    | -                     | 17,000          | 570                         | 350            | (220)                       | 0.02                                      | 0.02                                     | 0.31                     |
| Pakistan Cables Limited                                                                              | 114,500               | 155,400                   | -                    | -                     | 269,900         | 34,681                      | 44,938         | 10,257                      | 2.69                                      | 2.58                                     | 0.95                     |
| TPL Trakker Limited                                                                                  | 8,102,000             | 803,000                   | -                    | 8,102,000             | 803,000         | 10,628                      | 12,736         | 2,108                       | 0.76                                      | 0.73                                     | 0.37                     |
|                                                                                                      |                       |                           |                      |                       |                 | <u>45,879</u>               | <u>58,024</u>  | <u>12,145</u>               |                                           |                                          |                          |
| <b>Cement</b>                                                                                        |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Dewan Cement Limited                                                                                 | 7,009,500             | 418,500                   | -                    | 4,948,500             | 2,479,500       | 18,253                      | 36,002         | 17,749                      | 2.15                                      | 2.06                                     | 0.57                     |
| Javedan Corporation Limited                                                                          | -                     | 2,886,800                 | 775,000              | -                     | 3,661,800       | 98,517                      | 119,338        | 20,821                      | 7.14                                      | 6.84                                     | 3.14                     |
| Lafarge Pakistan Cement Limited                                                                      | 2,400,000             | -                         | -                    | 2,400,000             | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
|                                                                                                      |                       |                           |                      |                       |                 | <u>116,770</u>              | <u>155,340</u> | <u>38,570</u>               |                                           |                                          |                          |
| <b>Chemicals</b>                                                                                     |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Akzo Nobel Pakistan Limited                                                                          | 39,500                | 140,000                   | -                    | 179,500               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Archroma Pakistan Limited *                                                                          | 140,580               | -                         | -                    | -                     | 140,580         | 46,259                      | 64,216         | 17,957                      | 3.84                                      | 3.68                                     | 0.41                     |
| Berger Paints Pakistan Limited                                                                       | -                     | 250,000                   | -                    | 250,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Biafo Industries Limited                                                                             | 453,000               | 517,000                   | -                    | 970,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Buxly Paints Limited                                                                                 | 1,000                 | 35,500                    | -                    | -                     | 36,500          | 1,650                       | 1,331          | (319)                       | 0.08                                      | 0.08                                     | 2.53                     |
| Dynea Pakistan Limited (Face value Rs.5 each)                                                        | 895,233               | -                         | -                    | 533,500               | 361,733         | 16,282                      | 17,725         | 1,443                       | 1.06                                      | 1.02                                     | 1.92                     |
| Engro Polymer and Chemicals Limited                                                                  | 250,000               | -                         | -                    | 250,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Ghani Gases Limited                                                                                  | 7,072                 | -                         | -                    | 7,000                 | 72              | 2                           | 2              | -                           | -                                         | -                                        | -                        |
| I.C.I. Pakistan Limited                                                                              | 21,900                | -                         | -                    | 21,900                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Nimir Industrial Chemicals Limited                                                                   | -                     | 672,500                   | -                    | -                     | 672,500         | 18,827                      | 13,450         | (5,377)                     | 0.80                                      | 0.77                                     | 0.61                     |
|                                                                                                      |                       |                           |                      |                       |                 | <u>83,020</u>               | <u>96,724</u>  | <u>13,704</u>               |                                           |                                          |                          |

| Name of the Investee company                                 | Number of shares----- |                           |                      |                       |                 | Balance as at June 30, 2015 |               |                             | Percentage in relation to                 |                                          |                          |
|--------------------------------------------------------------|-----------------------|---------------------------|----------------------|-----------------------|-----------------|-----------------------------|---------------|-----------------------------|-------------------------------------------|------------------------------------------|--------------------------|
|                                                              | Opening Balance       | Purchases during the year | Bonus / rights issue | Sales during the year | Closing balance | Carrying cost               | Market value  | Appreciation / (diminution) | Market value as percentage of investments | Market value as percentage of net assets | Investee paid up capital |
| -----Rupees in '000'-----                                    |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| <b>Commercial Banks</b>                                      |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| Allied Bank Limited                                          | -                     | 328,125                   | -                    | 328,125               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Askari Bank Limited                                          | 589,792               | -                         | -                    | 589,792               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Bank Al-Falah Limited                                        | 541,500               | -                         | -                    | 541,500               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Bank Al-Habib Limited                                        | 314,600               | -                         | -                    | 314,600               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Bank of Punjab Limited                                       | -                     | 1,324,500                 | -                    | 1,324,500             | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Bankislami Pakistan Limited                                  | 506,500               | -                         | 460,428              | -                     | 966,928         | 9,523                       | 9,863         | 340                         | 0.59                                      | 0.57                                     | 0.17                     |
| Habib Bank Limited                                           | 382,690               | -                         | -                    | 382,690               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Habib Metropolitan Bank Limited                              | 513,382               | -                         | -                    | 513,382               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| National Bank of Pakistan                                    | -                     | 400,000                   | -                    | 400,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| NIB Bank Limited                                             | 4,372,955             | 1,500,000                 | -                    | -                     | 5,872,955       | 13,052                      | 11,863        | (1,189)                     | 0.71                                      | 0.68                                     | 0.06                     |
| Summit Bank Limited                                          | 11,628,659            | -                         | -                    | -                     | 11,628,659      | 38,956                      | 39,421        | 465                         | 2.36                                      | 2.26                                     | 1.08                     |
|                                                              |                       |                           |                      |                       |                 | <u>61,531</u>               | <u>61,147</u> | <u>(384)</u>                |                                           |                                          |                          |
| <b>Engineering</b>                                           |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| Huffaz Seamless Pipe Industries Limited                      | 462,745               | -                         | -                    | 71,000                | 391,745         | 7,972                       | 7,138         | (834)                       | 0.43                                      | 0.41                                     | 0.71                     |
| International Industries Limited                             | 599,500               | 289,500                   | -                    | 889,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| International Steels Limited                                 | -                     | 356,000                   | -                    | 356,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| K.S.B. Pumps Company Limited                                 | 218,000               | -                         | -                    | 218,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
|                                                              |                       |                           |                      |                       |                 | <u>7,972</u>                | <u>7,138</u>  | <u>(834)</u>                |                                           |                                          |                          |
| <b>Fertilizer</b>                                            |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| Arif Habib Corporation Limited                               | 210,000               | -                         | -                    | 210,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Engro Corporation Limited                                    | 179,000               | 200,000                   | -                    | 379,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Engro Fertilizers Limited                                    | -                     | 800,000                   | -                    | 800,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
|                                                              |                       |                           |                      |                       |                 | <u>-</u>                    | <u>-</u>      | <u>-</u>                    |                                           |                                          |                          |
| <b>Technology and Communication</b>                          |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| Pakistan Telecommunication Company Limited                   | -                     | 2,012,500                 | -                    | -                     | 2,012,500       | 40,948                      | 41,256        | 308                         | 2.47                                      | 2.36                                     | 0.05                     |
|                                                              |                       |                           |                      |                       |                 | <u>40,948</u>               | <u>41,256</u> | <u>308</u>                  |                                           |                                          |                          |
| <b>Food and Personal Care Products</b>                       |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| Engro Foods Limited                                          | -                     | 443,000                   | -                    | 443,000               | -               | -                           | -             | -                           | -                                         | -                                        | -                        |
| Murree Brewery Company Limited                               | 3,800                 | 17,880                    | -                    | 18,380                | 3,300           | 3,007                       | 3,069         | 62                          | 0.18                                      | 0.18                                     | 0.01                     |
| Quice Food Industries Limited                                | 290,500               | 7,012,500                 | -                    | 1,511,500             | 5,791,500       | 45,591                      | 54,440        | 8,849                       | 3.26                                      | 3.12                                     | 5.88                     |
| ZIL Limited                                                  | 115,155               | -                         | -                    | -                     | 115,155         | 11,976                      | 8,176         | (3,800)                     | 0.49                                      | 0.47                                     | 1.88                     |
|                                                              |                       |                           |                      |                       |                 | <u>60,574</u>               | <u>65,685</u> | <u>5,111</u>                |                                           |                                          |                          |
| <b>Glass and Ceramics</b>                                    |                       |                           |                      |                       |                 |                             |               |                             |                                           |                                          |                          |
| Balochistan Glass Limited                                    | 110,000               | -                         | -                    | -                     | 110,000         | 715                         | 451           | (264)                       | 0.03                                      | 0.03                                     | 0.06                     |
| Shabbir Tiles and Ceramics Limited<br>(Face value Rs.5 each) | 270,682               | 547,000                   | 474,255              | -                     | 1,291,937       | 10,571                      | 11,485        | 914                         | 0.69                                      | 0.66                                     | 0.54                     |
|                                                              |                       |                           |                      |                       |                 | <u>11,286</u>               | <u>11,936</u> | <u>650</u>                  |                                           |                                          |                          |

| Name of the Investee company                                          | Number of shares----- |                           |                      |                       |                 | Balance as at June 30, 2015 |                |                             | Percentage in relation to                 |                                          |                          |
|-----------------------------------------------------------------------|-----------------------|---------------------------|----------------------|-----------------------|-----------------|-----------------------------|----------------|-----------------------------|-------------------------------------------|------------------------------------------|--------------------------|
|                                                                       | Opening Balance       | Purchases during the year | Bonus / rights issue | Sales during the year | Closing balance | Carrying cost               | Market value   | Appreciation / (diminution) | Market value as percentage of investments | Market value as percentage of net assets | Investee paid up capital |
| -----Rupees in '000'-----                                             |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| <b>Insurance</b>                                                      |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Adamjee Insurance Company Limited                                     | 200,000               | 1,600,000                 | -                    | 1,800,000             | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Askari General Insurance Company Limited                              | 526,000               | -                         | -                    | 526,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Century Insurance Company Limited                                     | 451,312               | 12,000                    | -                    | -                     | 463,312         | 7,674                       | 9,730          | 2,056                       | 0.58                                      | 0.56                                     | 1.01                     |
| Habib Insurance Company Limited<br>(Face value Rs 5 each)             | 311,250               | -                         | -                    | 11,067                | 300,183         | 4,638                       | 5,679          | 1,041                       | 0.34                                      | 0.33                                     | 0.24                     |
| IGI Insurance Limited                                                 | -                     | 100,000                   | -                    | 100,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Pakistan Reinsurance Company Limited                                  | -                     | 67,500                    | -                    | -                     | 67,500          | 1,989                       | 1,951          | (38)                        | 0.12                                      | 0.11                                     | 0.02                     |
| TPL Direct Insurance Limited                                          | 1,018,000             | 61,500                    | -                    | 777,814               | 301,686         | 4,106                       | 6,749          | 2,643                       | 0.40                                      | 0.39                                     | 0.40                     |
|                                                                       |                       |                           |                      |                       |                 | <u>18,407</u>               | <u>24,109</u>  | <u>5,702</u>                |                                           |                                          |                          |
| <b>Investment Banks / Investment Companies / Securities Companies</b> |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| First Capital Securities Corporation Limited                          | 317,605               | -                         | -                    | -                     | 317,605         | 784                         | 1,118          | 334                         | 0.07                                      | 0.06                                     | 0.10                     |
|                                                                       |                       |                           |                      |                       |                 | <u>784</u>                  | <u>1,118</u>   | <u>334</u>                  |                                           |                                          |                          |
| <b>Leather and Tanneries</b>                                          |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Service Industries Limited                                            | 53,288                | -                         | -                    | 53,288                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
|                                                                       |                       |                           |                      |                       |                 | <u>-</u>                    | <u>-</u>       | <u>-</u>                    |                                           |                                          |                          |
| <b>Miscellaneous</b>                                                  |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Macpac Films Limited                                                  | 727,129               | 82,000                    | -                    | -                     | 809,129         | 14,107                      | 14,807         | 700                         | 0.89                                      | 0.85                                     | 2.08                     |
| Pakistan Services Limited                                             | 13,400                | -                         | -                    | -                     | 13,400          | 6,584                       | 6,633          | 49                          | 0.40                                      | 0.38                                     | 0.04                     |
| Shifa International Hospitals Limited                                 | 269,000               | -                         | -                    | 269,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Siddiqsons Tin Plate Limited                                          | 2,005,000             | -                         | -                    | -                     | 2,005,000       | 14,276                      | 17,664         | 3,388                       | 1.06                                      | 1.01                                     | 2.55                     |
|                                                                       |                       |                           |                      |                       |                 | <u>34,967</u>               | <u>39,104</u>  | <u>4,137</u>                |                                           |                                          |                          |
| <b>Oil and Gas Marketing Companies</b>                                |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Pakistan State Oil Company Limited                                    | 119,700               | -                         | -                    | 119,700               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Sui Northern Gas Pipelines Limited                                    | 1,007,050             | 4,167,000                 | -                    | 856,000               | 4,318,050       | 105,210                     | 115,033        | 9,823                       | 6.88                                      | 6.59                                     | 0.68                     |
| Sui Southern Gas Company Limited                                      | 2,895,500             | 1,530,500                 | -                    | 1,032,000             | 3,394,000       | 123,741                     | 144,924        | 21,183                      | 8.67                                      | 8.31                                     | 0.39                     |
|                                                                       |                       |                           |                      |                       |                 | <u>228,951</u>              | <u>259,957</u> | <u>31,006</u>               |                                           |                                          |                          |
| <b>Paper and Board</b>                                                |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Century Paper and Board Mills Limited                                 | 116,017               | -                         | -                    | 116,017               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Cherat Packaging Limited                                              | 61,499                | -                         | -                    | 61,499                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Merit Packaging Limited                                               | 895,657               | -                         | -                    | 95,000                | 800,657         | 15,100                      | 15,461         | 361                         | 0.92                                      | 0.89                                     | 1.99                     |
| Pakistan Paper Products Limited                                       | -                     | 226,500                   | -                    | -                     | 226,500         | 14,616                      | 13,556         | (1,060)                     | 0.81                                      | 0.78                                     | 3.78                     |
|                                                                       |                       |                           |                      |                       |                 | <u>29,716</u>               | <u>29,017</u>  | <u>(699)</u>                |                                           |                                          |                          |
| <b>Pharmaceuticals</b>                                                |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| GlaxoSmithKline (Pakistan) Limited                                    | -                     | 100,000                   | -                    | 100,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
|                                                                       |                       |                           |                      |                       |                 | <u>-</u>                    | <u>-</u>       | <u>-</u>                    |                                           |                                          |                          |

| Name of the Investee company                   | Number of shares----- |                           |                      |                       |                 | Balance as at June 30, 2015 |                |                             | Percentage in relation to                 |                                          |                          |
|------------------------------------------------|-----------------------|---------------------------|----------------------|-----------------------|-----------------|-----------------------------|----------------|-----------------------------|-------------------------------------------|------------------------------------------|--------------------------|
|                                                | Opening Balance       | Purchases during the year | Bonus / rights issue | Sales during the year | Closing balance | Carrying cost               | Market value   | Appreciation / (diminution) | Market value as percentage of investments | Market value as percentage of net assets | Investee paid up capital |
| -----Rupees in '000'-----                      |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| <b>Power Generation and Distribution</b>       |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| K-Electric Limited (Face value of Rs.3.5 each) | -                     | 21,500,000                | -                    | 3,612,000             | 17,888,000      | 152,469                     | 150,617        | (1,852)                     | 9.01                                      | 8.63                                     | 0.79                     |
| Sitara Energy Limited                          | 263,151               | -                         | -                    | -                     | 263,151         | 8,881                       | 9,737          | 856                         | 0.58                                      | 0.56                                     | 1.38                     |
|                                                |                       |                           |                      |                       |                 | <u>161,350</u>              | <u>160,354</u> | <u>(996)</u>                |                                           |                                          |                          |
| <b>Refinery</b>                                |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Attock Refinery Limited                        | 269,500               | -                         | -                    | 269,500               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| National Refinery Limited                      | 51,400                | 4,000                     | -                    | 55,400                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
|                                                |                       |                           |                      |                       |                 | <u>-</u>                    | <u>-</u>       | <u>-</u>                    |                                           |                                          |                          |
| <b>Sugar and Allied Industries</b>             |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Habib-ADM Limited (Face value of Rs.5 each)    | 74,889                | -                         | -                    | 74,889                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Imperial Sugar Limited                         | 378,000               | -                         | -                    | -                     | 378,000         | 2,873                       | 1,890          | (983)                       | 0.11                                      | 0.11                                     | 0.38                     |
| J.D.W. Sugar Mills Limited                     | 11,573                | -                         | -                    | 11,573                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Noon Sugar Mills Limited                       | 1,215,091             | -                         | -                    | 1,185,630             | 29,461          | 707                         | 1,001          | 294                         | 0.06                                      | 0.06                                     | 0.18                     |
| Sanghar Sugar Mills Limited                    | 14,890                | -                         | -                    | 14,890                | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Shakarganj Mills Limited                       | 4,646,502             | 520,000                   | -                    | 38,500                | 5,128,002       | 86,892                      | 87,176         | 284                         | 5.21                                      | 5.00                                     | 7.38                     |
| Shahtaj Sugar Mills Limited                    | 24,537                | -                         | -                    | -                     | 24,537          | 1,963                       | 2,106          | 143                         | 0.13                                      | 0.12                                     | 0.20                     |
| Tandlianwala Sugar Mills Limited               | 5,356                 | -                         | -                    | 5,356                 | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
|                                                |                       |                           |                      |                       |                 | <u>92,435</u>               | <u>92,173</u>  | <u>(262)</u>                |                                           |                                          |                          |
| <b>Synthetics and Rayon</b>                    |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Rupali Polyester Limited                       | 12,701                | -                         | -                    | -                     | 12,701          | 214                         | 155            | (59)                        | 0.01                                      | 0.01                                     | 0.04                     |
|                                                |                       |                           |                      |                       |                 | <u>214</u>                  | <u>155</u>     | <u>(59)</u>                 |                                           |                                          |                          |
| <b>Technology and Communication</b>            |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Hum Network Limited (Face value of Rs.1 each)  | 211,000               | 1,279,000                 | -                    | 1,490,000             | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Netsol Technologies Limited                    | -                     | 200,000                   | -                    | 200,000               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Pak Datacom Limited                            | 654,031               | -                         | -                    | 654,031               | -               | -                           | -              | -                           | -                                         | -                                        | -                        |
| Telecard Limited                               | 2,268,500             | -                         | -                    | 250,000               | 2,018,500       | 8,316                       | 8,599          | 283                         | 0.51                                      | 0.49                                     | 0.67                     |
| TRG Pakistan Limited **                        | 11,184,060            | 3,079,500                 | 1,750,543            | 8,448,076             | 7,566,027       | 98,563                      | 231,142        | 132,579                     | 13.82                                     | 13.25                                    | 1.70                     |
| WorldCall Telecom Limited                      | 2,752,000             | -                         | -                    | 2,364,000             | 388,000         | 811                         | 795            | (16)                        | 0.05                                      | 0.05                                     | 0.05                     |
|                                                |                       |                           |                      |                       |                 | <u>107,690</u>              | <u>240,536</u> | <u>132,846</u>              |                                           |                                          |                          |
| <b>Textile Composite</b>                       |                       |                           |                      |                       |                 |                             |                |                             |                                           |                                          |                          |
| Dawood Lawrancepur Limited                     | 62,159                | -                         | -                    | -                     | 62,159          | 7,273                       | 7,148          | (125)                       | 0.43                                      | 0.41                                     | 0.11                     |
| Ishaq Textile Mills Limited                    | 6,500                 | -                         | -                    | -                     | 6,500           | 144                         | 69             | (75)                        | -                                         | -                                        | 0.07                     |
| Kohinoor Mills Limited                         | -                     | 80,500                    | -                    | -                     | 80,500          | 1,208                       | 1,393          | 185                         | 0.08                                      | 0.08                                     | 0.16                     |
| Sapphire Fibers Limited                        | 47                    | -                         | -                    | -                     | 47              | 14                          | 27             | 13                          | -                                         | -                                        | -                        |
|                                                |                       |                           |                      |                       |                 | <u>8,639</u>                | <u>8,637</u>   | <u>(2)</u>                  |                                           |                                          |                          |

| Name of the Investee company                                     | Number of shares----- |                           |                      |                       |                 | Balance as at June 30, 2015 |                  |                             | Percentage in relation to                 |                                          |                          |
|------------------------------------------------------------------|-----------------------|---------------------------|----------------------|-----------------------|-----------------|-----------------------------|------------------|-----------------------------|-------------------------------------------|------------------------------------------|--------------------------|
|                                                                  | Opening Balance       | Purchases during the year | Bonus / rights issue | Sales during the year | Closing balance | Carrying cost               | Market value     | Appreciation / (diminution) | Market value as percentage of investments | Market value as percentage of net assets | Investee paid up capital |
| -----Rupees in '000'-----                                        |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| <b>Textile Spinning</b>                                          |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| Crescent Fibres Limited                                          | 42,000                | -                         | -                    | -                     | 42,000          | 1,249                       | 1,827            | 578                         | 0.11                                      | 0.10                                     | 0.34                     |
| Din Textile Mills Limited                                        | 54,729                | -                         | -                    | -                     | 54,729          | 6,536                       | 7,183            | 647                         | 0.43                                      | 0.41                                     | 0.24                     |
| Ellcot Spinning Mills Limited                                    | 835,554               | 20,000                    | -                    | -                     | 855,554         | 63,596                      | 54,755           | (8,841)                     | 3.27                                      | 3.14                                     | 7.81                     |
| Fazal Cloth Mills Limited                                        | 12,406                | -                         | -                    | -                     | 12,406          | 1,923                       | 1,799            | (124)                       | 0.11                                      | 0.10                                     | 0.04                     |
| Fazal Textile Mills Limited                                      | 22,800                | 10,900                    | -                    | -                     | 33,700          | 27,929                      | 13,227           | (14,702)                    | 0.79                                      | 0.76                                     | 0.54                     |
| Island Textile Mills Limited                                     | 37,850                | 2,150                     | -                    | -                     | 40,000          | 34,473                      | 29,560           | (4,913)                     | 1.77                                      | 1.69                                     | 8.00                     |
| Saif Textile Mills Limited                                       | 181,500               | 35,500                    | -                    | -                     | 217,000         | 5,658                       | 4,720            | (938)                       | 0.28                                      | 0.27                                     | 0.82                     |
|                                                                  |                       |                           |                      |                       |                 | <u>141,364</u>              | <u>113,071</u>   | <u>(28,293)</u>             |                                           |                                          |                          |
| <b>Textile Weaving</b>                                           |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| Prosperity Weaving Mills Limited                                 | 84,591                | -                         | -                    | -                     | 84,591          | 3,468                       | 2,779            | (689)                       | 0.17                                      | 0.16                                     | 0.46                     |
|                                                                  |                       |                           |                      |                       |                 | <u>3,468</u>                | <u>2,779</u>     | <u>(689)</u>                |                                           |                                          |                          |
| <b>Transport</b>                                                 |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| Pakistan International Airlines Corporation                      | -                     | 605,500                   | -                    | 605,500               | -               | -                           | -                | -                           | -                                         | -                                        | -                        |
| Pakistan International Container Terminal Limited                | -                     | 25,600                    | -                    | -                     | 25,600          | 7,719                       | 6,861            | (858)                       | 0.41                                      | 0.39                                     | 0.02                     |
| Pakistan National Shipping Corporation Limited                   | 198,808               | -                         | -                    | 198,808               | -               | -                           | -                | -                           | -                                         | -                                        | -                        |
|                                                                  |                       |                           |                      |                       |                 | <u>7,719</u>                | <u>6,861</u>     | <u>(858)</u>                |                                           |                                          |                          |
| <b>Vanaspati and Allied Industries</b>                           |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| Punjab Oil Mills Limited                                         | 99,000                | 100,000                   | -                    | -                     | 199,000         | 18,874                      | 36,419           | 17,545                      | 2.18                                      | 2.09                                     | 3.69                     |
| S.S. Oil Mills Limited                                           | -                     | 180,500                   | -                    | 400                   | 180,100         | 8,302                       | 5,133            | (3,169)                     | 0.31                                      | 0.29                                     | 3.18                     |
|                                                                  |                       |                           |                      |                       |                 | <u>27,176</u>               | <u>41,552</u>    | <u>14,376</u>               |                                           |                                          |                          |
| <b>Impaired Equity Securities</b>                                |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| <b>Leasing Company</b>                                           |                       |                           |                      |                       |                 |                             |                  |                             |                                           |                                          |                          |
| Security Leasing Corporation Limited<br>(9.1% Preference Shares) | 1,489                 | -                         | -                    | -                     | 1,489           | 2                           | 2                | -                           | 0.00                                      | 0.00                                     | 0.01                     |
|                                                                  |                       |                           |                      |                       |                 | <u>2</u>                    | <u>2</u>         | <u>-</u>                    |                                           |                                          |                          |
| <b>Total listed equity securities as at June 30, 2015</b>        |                       |                           |                      |                       |                 | <u>1,423,216</u>            | <u>1,670,527</u> | <u>247,311</u>              |                                           |                                          |                          |
| <b>Total listed equity securities as at June 30, 2014</b>        |                       |                           |                      |                       |                 | <u>1,434,991</u>            | <u>1,694,894</u> | <u>259,904</u>              |                                           |                                          |                          |

\* This includes 70,000 shares pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral against margin.

\*\* The exposure limit of investment in a single company as a percentage of net assets exceeded by 3.25% against the prescribed limit of 10% of the total net assets as required under the NBFC Regulations. Subsequent to the year end the exposure regularised within the prescribed limit of 10%.

## 5.2 Quoted equity securities - 'available-for-sale'

| Name of the investee company                                     | Note  | Number of shares |                           |                      |                       |                 | Balance as at June 30, 2015 |              |                             | value as percentage of investments | Market value as percentage of net assets | Percentage in relation investee paid-up capital |
|------------------------------------------------------------------|-------|------------------|---------------------------|----------------------|-----------------------|-----------------|-----------------------------|--------------|-----------------------------|------------------------------------|------------------------------------------|-------------------------------------------------|
|                                                                  |       | Opening balance  | Purchases during the year | Bonus / rights issue | Sales during the year | Closing balance | Carrying Cost               | Market value | Appreciation / (diminution) |                                    |                                          |                                                 |
| ----- (Rupees in '000) -----                                     |       |                  |                           |                      |                       |                 |                             |              |                             |                                    |                                          |                                                 |
| Financial services                                               |       |                  |                           |                      |                       |                 |                             |              |                             |                                    |                                          |                                                 |
| Security Leasing Corporation Limited<br>(9.1% Preference shares) | 5.2.1 | 1,000,000        | -                         | -                    | -                     | 1,000,000       | 10,166                      | -            | -                           | 0.00                               | 0.00                                     | 0.00                                            |
| Less: Impairment                                                 |       |                  |                           |                      |                       |                 | (8,686)                     | 1,480        | 1,480                       | -                                  |                                          |                                                 |
| Total listed equity securities as at June 30, 2015               |       |                  |                           |                      |                       |                 | 1,480                       | 1,480        | -                           |                                    |                                          |                                                 |
| Total listed equity securities as at June 30, 2014               |       |                  |                           |                      |                       |                 | 3,295                       | 3,295        | -                           |                                    |                                          |                                                 |

- 5.2.1** Security Leasing Corporation Limited has deferred the payment of 3rd and 4th redemption pertaining to 1,000,000 shares of Rs. 10 each on the basis of the current adverse financial position of the Company. As per the terms of the preference shares, the redemption amount will be the lower of par value and breakup value as per the latest available audited financial statements. The break-up value (per share of Security Leasing Corporation Limited) as per the financial statements for the nine months ended March 31, 2015 is Rs. 1.48, which is lower than the par value. Therefore, 1,000,000 shares have been valued at Rs.1.48 per share. Negotiations are currently underway with the investee company to recover the outstanding amount of preference shares.

|                                               | Note | 2015<br>----- (Rupees in '000) ----- | 2014<br>----- |
|-----------------------------------------------|------|--------------------------------------|---------------|
| <b>6. DIVIDEND AND PROFIT RECEIVABLE</b>      |      |                                      |               |
| Dividend receivable                           |      | -                                    | 1,808         |
| Profit receivable on bank balances            |      | 159                                  | 359           |
|                                               |      | <b>159</b>                           | <b>2,167</b>  |
| <b>7. SECURITY DEPOSIT</b>                    |      |                                      |               |
| National Clearing Company of Pakistan Limited |      | <b>2,750</b>                         | <b>2,750</b>  |
| <b>8. PAYABLE OF THE MANAGEMENT COMPANY</b>   |      |                                      |               |
| Remuneration payable                          | 8.1  | <b>2,692</b>                         | 2,760         |
| Sales tax on management fees                  | 14   | <b>468</b>                           | 512           |
| Others                                        |      | <b>600</b>                           | 600           |
|                                               |      | <b>3,760</b>                         | <b>3,872</b>  |

- 8.1** Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Management Company of a closed-end fund is entitled to a remuneration during the first five years of the closed-end fund, of an amount not exceeding three percent of the average daily net assets of the Company and thereafter of an amount equal to two percent of such assets of the Company. In the current year, the Management Company has charged remuneration at the rate of two percent of the average daily net assets of the Company. During the year, Investment Advisory Contract dated October 14, 2004 between the Company and AKD Investment Management Limited (the Management Company) expired on October 14, 2014. As required under Section 48(2) of Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Company will seek approval from its shareholders in upcoming general meeting for the renewal of the aforementioned contract.

|                                                                       |      | 2015                         | 2014         |
|-----------------------------------------------------------------------|------|------------------------------|--------------|
|                                                                       | Note | ----- (Rupees in '000) ----- |              |
| <b>9. ACCRUED AND OTHER LIABILITIES</b>                               |      |                              |              |
| Annual fee payable to SECP                                            | 9.1  | 1,597                        | 1,664        |
| Brokerage payable                                                     |      | 493                          | 306          |
| Custodian fee / charges                                               |      | 79                           | 85           |
| Auditors' remuneration                                                |      | 231                          | 188          |
| Unclaimed amount due to shareholders<br>on reduction of share capital |      | 45                           | 45           |
| Withholding tax payable                                               |      | 2                            | -            |
| Accrued expenses                                                      |      | 1,788                        | 692          |
| Federal excise duty on management fee                                 | 15   | 11,244                       | 5,865        |
| Others                                                                |      | 206                          | 120          |
|                                                                       |      | <b>15,685</b>                | <b>8,965</b> |

- 9.1** This represents annual fee payable to SECP in accordance with the NBFC Regulations whereby the Company is required to pay SECP an amount equal to 0.095% (2014: 0.095%) of the average daily net assets.

## **10. SHARE CAPITAL**

### **Issued, subscribed and paid-up capital**

| 2015                         | 2014        | Fully paid Ordinary shares | 2015                         | 2014    |
|------------------------------|-------------|----------------------------|------------------------------|---------|
| ----- Number of shares ----- |             | of Rs.5 each               | ----- (Rupees in '000) ----- |         |
| <b>110,591,593</b>           | 110,591,593 | Issued for cash            | <b>552,958</b>               | 552,958 |
| <b>41,506,751</b>            | 41,506,751  | Issued as bonus shares     | <b>207,534</b>               | 207,534 |
| <b>152,098,344</b>           | 152,098,344 |                            | <b>760,492</b>               | 760,492 |

- 10.1** AKD Investment Management Limited and AKD Securities Limited held 24,782,895 (June 30, 2014: 34,915,395) and 2,889 (June 30, 2014: 2,889) shares respectively of the Company as at June 30, 2015. Other related parties as disclosed in note 21 held 9,259,719 shares (June 30, 2014: 11,623,719 shares) as at June 30, 2015.

- 10.2** Pattern of shareholding of the Company as at June 30, 2015 is as follows:

| Category                           | Share holding |                  |            |
|------------------------------------|---------------|------------------|------------|
|                                    | Share holders | Number of Shares | Percentage |
| Individuals                        | 6,223         | 106,415,815      | 69.97      |
| Associated companies and directors | 12            | 34,045,503       | 22.38      |
| Joint stock companies              | 62            | 8,503,091        | 5.59       |
| Insurance companies                | 2             | 67,141           | 0.04       |
| Banks and DFIs                     | 7             | 2,223,410        | 1.46       |
| NBFCs                              | 5             | 84,684           | 0.06       |
| Public limited companies           | 3             | 373,610          | 0.25       |
| Others                             | 7             | 385,090          | 0.25       |
| Total                              | 6,321         | 152,098,344      | 100        |

**10.3** Pattern of shareholding of the Company as at June 30, 2014 was as follows:

| Category                           | Share holding |                  |            |
|------------------------------------|---------------|------------------|------------|
|                                    | Share holders | Number of shares | Percentage |
| Individuals                        | 5,299         | 89,165,729       | 58.62      |
| Associated companies and directors | 11            | 46,496,919       | 30.57      |
| Joint stock companies              | 49            | 12,671,204       | 8.33       |
| Insurance companies                | 2             | 67,141           | 0.04       |
| Banks and DFIs                     | 5             | 76,804           | 0.05       |
| NBFCs                              | 5             | 84,684           | 0.06       |
| Public limited companies           | 3             | 373,610          | 0.25       |
| Others                             | 7             | 3,162,253        | 2.08       |
| Total                              | 5,381         | 152,098,344      | 100        |

|                                       | 2015                         | 2014        |
|---------------------------------------|------------------------------|-------------|
|                                       | ----- (Rupees in '000) ----- |             |
| <b>11. NET ASSETS VALUE PER SHARE</b> |                              |             |
| Total net assets                      | <b>1,744,806</b>             | 1,666,697   |
| Total shares in issue                 | <b>152,098,344</b>           | 152,098,344 |
| Net assets value per share - Rupees   | <b>11.47</b>                 | 10.96       |

**12. CONTINGENCIES AND COMMITMENTS**

There were no contingencies and commitments as at June 30, 2015.

**13. GAIN ON SALE OF INVESTMENTS - NET**

|                                                                                                        |                |         |
|--------------------------------------------------------------------------------------------------------|----------------|---------|
| Quoted equity securities classified as - 'financial assets at fair value through profit or loss' - net | <b>344,293</b> | 470,326 |
| Quoted equity securities classified as - 'available-for-sale'                                          | -              | 7,384   |
|                                                                                                        | <b>344,293</b> | 477,710 |

**14. SALES TAX ON MANAGEMENT FEE**

Sindh sales tax at the rate of 15% (2014: 16%) on gross value of management fee including FED is charged under the provisions of Sindh Sales Tax on Services Act, 2011.

**15. FEDERAL EXCISE DUTY ON MANAGEMENT FEE**

As per the requirements of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the services of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED results in double taxation, does not appear to be the spirit of the law. The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies and Central Depository Company of Pakistan Limited on behalf of schemes through a constitutional petition filed in the Honourable Sindh High Court (SHC) during September 2013 which is pending adjudication. However, the SHC has issued a stay order against the recovery of FED. The Company, as a matter of abundant caution, has charged FED and sales tax thereon in its financial statements with effect from June 13, 2013.

**16. AUDITORS' REMUNERATION**

|                                                                                    | 2015<br>----- (Rupees in '000) ----- | 2014<br>----- (Rupees in '000) ----- |
|------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
| Annual audit fee                                                                   | 200                                  | 175                                  |
| Half yearly review fee                                                             | 120                                  | 75                                   |
| Fee for review of statement of compliance with<br>the code of corporate governance | 30                                   | 25                                   |
|                                                                                    | 350                                  | 275                                  |
| Sales tax                                                                          | 18                                   | 14                                   |
| Out of pocket expenses                                                             | 56                                   | 51                                   |
|                                                                                    | 424                                  | 340                                  |

**17. PROVISION FOR WORKERS' WELFARE FUND (WWF)**

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in similar case whereby the amendments introduced in WWF Ordinance through Finance Acts 2006 and 2008 have been declared unconstitutional and therefore struck down. In March 2013, the SHC larger bench issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled a single-member Lahore High Court (LHC) bench judgment issued in August 2011.

Further, in May 2014, the Honourable Peshawar High Court (PHC) held that the impugned levy of contribution introduced in the WWF Ordinance through Finance Acts, 1996 and 2009 lacks the essential mandate to be introduced and passed through a Money Bill under the constitution and, hence, the amendments made through the Finance Acts are declared as 'Ultra Vires'.

As per the legal counsel handling the case, the constitutional petition filed by the CIS to challenge the WWF contribution has not been affected by SHC judgment.

In view of the uncertainty on the applicability of WWF to mutual funds, the Management Company as a matter of prudence, has decided to retain the provision for WWF amounting to Rs.54.216 million (June 30, 2014: Rs.42.689 million) up to June 30, 2015. Had the provision not been made, the NAV per unit would have been higher by Re.0.36 (3.11%) per unit (June 30, 2014: Re.0.28 (2.56%) per unit).

The Finance Act, 2015 has excluded Mutual Funds and Collective Investment Schemes from the definition of 'industrial establishment' subject to WWF under WWF Ordinance, 1971. Accordingly, no provision for WWF is made from July 01, 2015 onwards. However, provision made till June 30, 2015 has not been reversed as the above lawsuit is pending in the SHC.

**18. TAXATION**

The income of the Company is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of its accounting income for that year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the shareholders. Accordingly, the Company has not recorded provision for taxation as the management intends to distribute at least 90 percent of the Company's accounting income for the year as reduced by capital gains (whether realised or unrealised) to its shareholders.

The Company is also exempt from the provisions of section 113 (minimum tax) under clause 11 of part IV of the Second Schedule to the Income Tax Ordinance, 2001.

|                                            | 2015                         | 2014        |
|--------------------------------------------|------------------------------|-------------|
|                                            | ----- (Rupees in '000) ----- |             |
| <b>19. EARNINGS PER SHARE - BASIC</b>      |                              |             |
| Net income after taxation                  | <b>564,823</b>               | 734,748     |
|                                            | -----                        | -----       |
|                                            | <b>Number of shares</b>      | -----       |
| Weighted average number of Ordinary shares | <b>152,098,344</b>           | 152,098,344 |
|                                            | -----                        | -----       |
|                                            | <b>(Rupees)</b>              | -----       |
| Earnings per share - basic                 | <b>3.71</b>                  | 4.83        |
|                                            | -----                        | -----       |

- 19.1** There were no convertible dilutive potential ordinary shares in issue as at June 30, 2015 and 2014.

|  |                              |
|--|------------------------------|
|  | ----- (Rupees in '000) ----- |
|--|------------------------------|

**20. CASH AND CASH EQUIVALENTS**

|               |                |        |
|---------------|----------------|--------|
| Bank balances | <b>107,418</b> | 53,271 |
|               | -----          | -----  |

**21. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES**

Connected persons include AKD Investment Management Limited, being the Management Company, Central Depository Company of Pakistan Limited, being the custodian, Aqeel Karim Dhedhi Securities (Private) Limited, AKD Securities Limited, other collective schemes managed by the Management Company, directors, officers and other connected persons of the Management Company, and directors of the Company and their connected persons.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates. Details of transactions and balances with connected persons are as follows:

**21.1 Transactions during the year**

|                                                                                                   | 2015                         | 2014   |
|---------------------------------------------------------------------------------------------------|------------------------------|--------|
|                                                                                                   | ----- (Rupees in '000) ----- |        |
| <b>AKD Investment Management Limited - Management Company</b>                                     |                              |        |
| Remuneration to Management Company                                                                | 33,618                       | 35,031 |
| Cash dividend paid @ 20% i.e. Rs.1.00 per share<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)    | 34,915                       | 38,407 |
| Interim dividend paid @ 44% i.e. Rs.2.20 per share<br>(June 30, 2014: 44% i.e. Rs.2.20 per share) | 56,726                       | 76,814 |
| Interim dividend paid: Nil<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)                         | -                            | 38,407 |
| <b>Aqeel Karim Dhedhi Securities (Private) Limited - Staff Provident Fund</b>                     |                              |        |
| Cash dividend paid @ 20% i.e. Rs.1.00 per share<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)    | 2,093                        | 2,302  |
| Interim dividend paid @ 44% i.e. Rs.2.20 per share<br>(June 30, 2014: 44% i.e. Rs.2.20 per share) | 4,604                        | 4,604  |
| Interim dividend paid: Nil<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)                         | -                            | 2,302  |
| <b>AKD Securities Limited - Group Company</b>                                                     |                              |        |
| Brokerage                                                                                         | 456                          | 456    |
| Cash dividend paid @ 20% i.e. Rs.1.00 per share<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)    | 3                            | 3      |
| Interim dividend paid @ 44% i.e. Rs.2.20 per share<br>(June 30, 2014: 44% i.e. Rs.2.20 per share) | 6                            | 6      |
| Interim dividend paid: Nil<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)                         | -                            | 3      |
| <b>AKD Investment Management Limited - Staff Provident Fund</b>                                   |                              |        |
| Cash dividend paid @ 20% i.e. Rs.1.00 per share<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)    | 601                          | 661    |
| Interim dividend paid @ 44% i.e. Rs.2.20 per share<br>(June 30, 2014: 44% i.e. Rs.2.20 per share) | 992                          | 1,322  |
| Interim dividend paid: Nil<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)                         | -                            | 661    |
| <b>Oil &amp; Gas Investment Limited - Group Company</b>                                           |                              |        |
| Cash dividend paid @ 20% i.e. Rs.1.00 per share<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)    | 2,200                        | 2,420  |
| Interim dividend paid @ 44% i.e. Rs.2.20 per share<br>(June 30, 2014: 44% i.e. Rs.2.20 per share) | -                            | 4,840  |
| Interim dividend paid: Nil<br>(June 30, 2014: 22% i.e. Rs.1.10 per share)                         | -                            | 2,420  |

**Directors of the Company**

Cash dividend paid @ 20% i.e. Rs.1.00 per share  
(June 30, 2014: 22% i.e. Rs.1.10 per share)  
Interim dividend paid @ 44% i.e. Rs.2.20 per share  
(June 30, 2014: 44% i.e. Rs.2.20 per share)  
Interim dividend paid: Nil  
(June 30, 2014: 22% i.e. Rs.1.10 per share)

Purchase of shares of Company

**Key Management Personnel**

Cash dividend paid @ 20% i.e. Rs.1.00 per share  
(June 30, 2014: 22% i.e. Rs.1.10 per share)  
Interim dividend paid @ 44% i.e. Rs.2.20 per share  
(June 30, 2014: 44% i.e. Rs.2.20 per share)  
Interim dividend paid: Nil  
(June 30, 2014: 22% i.e. Rs.1.10 per share)

**Central Depository Company of  
Pakistan Limited (Custodian)**

Fee charged during the year (including transaction charges)

**AKD Index Tracker Fund - Common Management Company**

Purchase of shares

**AKD Opportunity Fund - Common Management Company**

Purchase of shares

Sale of shares

**AKD Capital Limited**

Purchase of shares

**Aqeel Karim Dhedhi Securities (Private) Limited -  
Group Company**

Purchase of shares

**Mr. Aqeel Karim Dhedhi**

Purchase of shares

**Ms. Ayesha Aqeel**

Purchase of shares

**Ms. Yasmeen Dhedhi**

Purchase of shares

Sale of shares

**Ms. Hina Aqeel**

Purchase of shares

**PAK Datacom Limited - Common Directorship**

Dividend received during the period

**BIAFO Industries Limited - Key Management Personnel**

Purchase of shares

Sale of shares

Dividend received during the period

**Javedan Corporation Limited - Common Directorship**

Purchase of shares

| 2015                         | 2014   |
|------------------------------|--------|
| ----- (Rupees in '000) ----- |        |
| 6,701                        | 7,348  |
| 14,874                       | 14,806 |
| -                            | 7,403  |
| 300                          | 250    |
| 80                           | 61     |
| 176                          | 122    |
| -                            | 61     |
| 1,393                        | 1,371  |
| -                            | 63     |
| 46,740                       | 51,761 |
| 145,233                      | 14,400 |
| 2,500                        | -      |
| 28,667                       | -      |
| 49,208                       | -      |
| -                            | 17,841 |
| -                            | 17,500 |
| -                            | 5,000  |
| -                            | 19,342 |
| -                            | 32,702 |
| -                            | 59,343 |
| -                            | 5,000  |
| 5,717                        | 4,587  |
| 98,517                       | -      |

**21.2 Balances outstanding at year end**
**AKD Investment Management Limited -**
**Management Company**

|                                                                                          |         |         |
|------------------------------------------------------------------------------------------|---------|---------|
| Remuneration payable                                                                     | 2,692   | 2,760   |
| Sales Tax Provincial on Management Remuneration                                          | 468     | 512     |
| Federal Excise Duty on Management Remuneration                                           | 11,244  | 5,865   |
| Others                                                                                   | 600     | 600     |
| Shares in issue (No. of shares: June 30, 2015: 24,782,895;<br>June 30, 2014: 34,915,395) | 123,914 | 174,577 |

**Aqeel Karim Dhedhi Securities (Private) Limited -**
**Staff Provident Fund**

|                                                                                        |        |        |
|----------------------------------------------------------------------------------------|--------|--------|
| Shares in issue (No. of shares: June 30, 2015: 2,092,812;<br>June 30, 2014: 2,092,812) | 10,464 | 10,464 |
|----------------------------------------------------------------------------------------|--------|--------|

**AKD Securities Limited**

|                                                                                |    |    |
|--------------------------------------------------------------------------------|----|----|
| Shares in issue (No. of shares: June 30, 2015: 2,889;<br>June 30, 2014: 2,889) | 14 | 14 |
|--------------------------------------------------------------------------------|----|----|

|                   |   |   |
|-------------------|---|---|
| Brokerage payable | 2 | 9 |
|-------------------|---|---|

**AKD Investment Management Limited -**
**Staff Provident Fund**

|                                                                                    |       |       |
|------------------------------------------------------------------------------------|-------|-------|
| Shares in issue (No. of shares: June 30, 2015: 451,046;<br>June 30, 2014: 601,046) | 2,255 | 3,005 |
|------------------------------------------------------------------------------------|-------|-------|

**Oil & Gas Investment Limited - Group Company**

|                                                                                  |   |        |
|----------------------------------------------------------------------------------|---|--------|
| Shares in issue (No. of shares: June 30, 2015: Nil;<br>June 30, 2014: 2,200,000) | - | 11,000 |
|----------------------------------------------------------------------------------|---|--------|

**Directors of the Company**

|                                                                                                      |        |        |
|------------------------------------------------------------------------------------------------------|--------|--------|
| Shares of the Company held<br>(No. of shares: June 30, 2015: 6,715,861;<br>June 30, 2014: 6,649,861) | 33,579 | 33,249 |
|------------------------------------------------------------------------------------------------------|--------|--------|

**Key Management Personnel of the Company**

|                                                                                                 |     |     |
|-------------------------------------------------------------------------------------------------|-----|-----|
| Shares of the Company held<br>(No. of shares: June 30, 2015: 80,000;<br>June 30, 2014: 135,622) | 400 | 678 |
|-------------------------------------------------------------------------------------------------|-----|-----|

**Central Depository Company of**
**Pakistan Limited - Custodian**

|                                             |    |    |
|---------------------------------------------|----|----|
| Fee payable (including transaction charges) | 79 | 85 |
|---------------------------------------------|----|----|

**BIAFO Industries Limited - Key Management Personnel**

|                                                                                           |   |        |
|-------------------------------------------------------------------------------------------|---|--------|
| Shares held by the Company<br>(No. of shares: June 30, 2015: Nil; June 30, 2014: 453,000) | - | 59,343 |
|-------------------------------------------------------------------------------------------|---|--------|

**PAK Datacom Limited - Common Directorship**

|                                                                                           |   |        |
|-------------------------------------------------------------------------------------------|---|--------|
| Shares held by the Company<br>(No. of shares: June 30, 2015: Nil; June 30, 2014: 654,031) | - | 50,033 |
|-------------------------------------------------------------------------------------------|---|--------|

**Javedan Corporation Limited - Common Directorship**

|                                                                                             |         |   |
|---------------------------------------------------------------------------------------------|---------|---|
| Shares held by the Company<br>(No. of shares: June 30, 2015: 3,661,800; June 30, 2014: Nil) | 119,338 | - |
|---------------------------------------------------------------------------------------------|---------|---|

**22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

The Company holds following financial instruments at the year end.

**22.1 Financial instruments by category**

| ----- As at June 30, 2015 -----         |                                                              |                                                         |                        |                     |                  |
|-----------------------------------------|--------------------------------------------------------------|---------------------------------------------------------|------------------------|---------------------|------------------|
| Assets                                  | Loans and<br>receivables                                     | Assets at<br>fair value<br>through<br>profit or<br>loss | Available-<br>for-sale | Held to<br>maturity | Total            |
|                                         | ----- (Rupees in '000) -----                                 |                                                         |                        |                     |                  |
| Bank balances                           | 107,418                                                      | -                                                       | -                      | -                   | 107,418          |
| Receivable against sale of investments  | 76,131                                                       | -                                                       | -                      | -                   | 76,131           |
| Investments                             | -                                                            | 1,670,527                                               | 1,480                  | -                   | 1,672,007        |
| Dividend and profit receivable          | 159                                                          | -                                                       | -                      | -                   | 159              |
| Security deposit                        | 2,750                                                        | -                                                       | -                      | -                   | 2,750            |
|                                         | <u>186,458</u>                                               | <u>1,670,527</u>                                        | <u>1,480</u>           | <u>-</u>            | <u>1,858,465</u> |
| ----- As at June 30, 2015 -----         |                                                              |                                                         |                        |                     |                  |
| Liabilities                             | Liabilities at<br>fair value<br>through<br>profit or<br>loss |                                                         |                        |                     | Total            |
|                                         | ----- (Rupees in '000) -----                                 |                                                         |                        |                     |                  |
| Payable against purchase of investments | -                                                            | -                                                       | 3,780                  | -                   | 3,780            |
| Payable to the Management Company       | -                                                            | -                                                       | 3,760                  | -                   | 3,760            |
| Accrued and other liabilities           | -                                                            | -                                                       | 15,685                 | -                   | 15,685           |
| Unclaimed dividend                      | -                                                            | -                                                       | 36,342                 | -                   | 36,342           |
|                                         | -                                                            | -                                                       | <u>59,567</u>          | -                   | <u>59,567</u>    |
| ----- As at June 30, 2014 -----         |                                                              |                                                         |                        |                     |                  |
| Assets                                  | Loans and<br>receivables                                     | Assets at<br>fair value<br>through<br>profit or<br>loss | Available-<br>for-sale | Held to<br>maturity | Total            |
|                                         | ----- (Rupees in '000) -----                                 |                                                         |                        |                     |                  |
| Bank balances                           | 53,271                                                       | -                                                       | -                      | -                   | 53,271           |
| Receivable against sale of investments  | -                                                            | -                                                       | -                      | -                   | -                |
| Investments                             | -                                                            | 1,694,894                                               | 3,295                  | -                   | 1,698,189        |
| Dividend and profit receivable          | 2,167                                                        | -                                                       | -                      | -                   | 2,167            |
| Security deposit                        | 2,750                                                        | -                                                       | -                      | -                   | 2,750            |
|                                         | <u>58,188</u>                                                | <u>694,894</u>                                          | <u>3,295</u>           | <u>-</u>            | <u>1,756,377</u> |
| ----- As at June 30, 2014 -----         |                                                              |                                                         |                        |                     |                  |
| Liabilities                             | Liabilities at<br>fair value<br>through<br>profit or<br>loss |                                                         |                        |                     | Total            |
|                                         | ----- (Rupees in '000) -----                                 |                                                         |                        |                     |                  |
| Payable against purchase of investments | -                                                            | -                                                       | -                      | -                   | -                |
| Payable to the Management Company       | -                                                            | -                                                       | 3,872                  | -                   | 3,872            |
| Accrued and other liabilities           | -                                                            | -                                                       | 8,965                  | -                   | 8,965            |
| Unclaimed dividend                      | -                                                            | -                                                       | 34,278                 | -                   | 34,278           |
|                                         | -                                                            | -                                                       | <u>47,115</u>          | -                   | <u>47,115</u>    |

## 22.2 Risk management objective

The Company's objective in managing risks is the creation and protection of shareholders' value. Risk is inherent in the Company's activities, but it is managed through monitoring and controlling activities which are primarily setup to be performed based on limits established by the Management Company and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Company as well as the level of the risk that the Company is willing to accept. The Management Company, AKD Investment Management Limited, supervises the overall risk management approach within the Company. The Company is exposed to market risk, credit risk and liquidity risk arising from the financial instruments it holds.

## 22.3 Market risk

Market risk is the risk that the value of financial instruments may fluctuate as a result of changes in market price of securities due to change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market.

The Company manages market risk by monitoring exposure on marketable securities by following internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises of three types of risk: foreign currency risk, interest rate risk and equity price risk.

### 22.3.1 Foreign currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company, at present is not exposed to currency risk as all transactions are carried out in Pak Rupees, which is the functional currency.

### 22.3.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk on management of bank balances and certain investments.

As at June 30, 2015, the balances that may be exposed to interest rate risk are as follows:

|                                  | June 30,<br>2015             | June 30,<br>2014 |
|----------------------------------|------------------------------|------------------|
|                                  | ----- (Rupees in '000) ----- |                  |
| <b>Variable rate instruments</b> |                              |                  |
| Bank balance                     | 101,161                      | 46,709           |
| <b>Fixed rate instruments</b>    |                              |                  |
| Preference shares                | 1,480                        | 3,295            |

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's income and other comprehensive income.

|             | <b>Increase /<br/>(decrease)<br/>in basis<br/>points<br/>----- (Rupees in '000) -----</b> | <b>Effect on<br/>income<br/>before tax</b> |
|-------------|-------------------------------------------------------------------------------------------|--------------------------------------------|
| <b>2015</b> | <b>100<br/>(100)</b>                                                                      | <b>1,012<br/>(1,012)</b>                   |
| <b>2014</b> | <b>100<br/>(100)</b>                                                                      | <b>467<br/>(467)</b>                       |

### 22.3.3 Equity price risk

Equity price risk is the risk of unfavourable changes in the fair value of equity securities as a result of changes in the levels of KSE-Index and the value of individual shares. The equity price risk exposure arises from the Company's investments in equity securities for which prices in the future are uncertain. The Company policy is to manage price risk through diversification and selection of securities within specified limits set by internal risk management guidelines or the requirements of the NBFC Regulations.

The Company manages the risk by limiting exposure to any single investee company to the extent of 10% of issued capital of that investee company and the net assets of the Company with overall limit of 30% to a single industry sector of the net assets of the Company (the limit set by the NBFC Regulations). The Company also manages its exposure to price risk by reviewing portfolio allocation as frequently as necessary and at least once a quarter from the aspect of allocation within industry and individual stock within that allocation.

Details of the Fund's investment in industrial / economic sector are given in note 5.1.

The following table illustrates the sensitivity of the income for the year and the equity to an increase or decrease of 5% in the fair values of the Company's equity securities. This level of change is considered to be reasonably possible based on observation of current market conditions. The sensitivity analysis is based on the Company's equity securities at each Statement of Assets and Liabilities date, with all other variables held constant.

|                  | <b>June 30,<br/>2015</b>            | <b>June 30,<br/>2014</b> |
|------------------|-------------------------------------|--------------------------|
|                  | <b>----- (Rupees in '000) -----</b> |                          |
| Income statement | <b>83,526</b>                       | 84,745                   |
| Equity           | <b>83,600</b>                       | 84,909                   |

## 22.4 Credit risk

Credit risk arises from the inability of the counterparties to fulfil their obligations in respect of financial instruments contracts. All investing transactions are settled / paid for upon delivery using approved brokers. The Company's policy is to enter into financial instruments contract by following internal guidelines such as approving counterparties and carrying out transactions through approved brokers. The credit risk also arises from deposits with banks and financial institutions and credit exposure arising as a result of dividend receivable on equity securities. For banks and financial institutions, only reputed parties are accepted. Credit risk on dividend receivable is minimal due to statutory protection. All transactions in listed securities are settled / paid for upon delivery using the central clearing company. The risk of default is considered minimal due to inherent systematic measures taken therein.

The analysis below summarises the credit risk of the Company's financial assets:

|                                       | June 30,<br>2015             | June 30,<br>2014 |
|---------------------------------------|------------------------------|------------------|
|                                       | ----- (Rupees in '000) ----- |                  |
| Bank balances                         | 107,418                      | 53,271           |
| Receivable against sale of investment | 76,131                       | -                |
| Investments                           | 1,480                        | 3,295            |
| Dividend and profit receivable        | 159                          | 2,167            |
| Security deposits                     | 2,750                        | 2,750            |
| <b>Total</b>                          | <b>187,938</b>               | <b>61,483</b>    |

### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect group of counterparties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. The Company's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse creditworthy counterparties thereby mitigating any significant concentration of credit risk.

| Rating category | June 30,<br>2015             | June 30,<br>2014 |
|-----------------|------------------------------|------------------|
|                 | ----- (Rupees in '000) ----- |                  |
| A1+             | 106,975                      | 52,345           |
| A               | 602                          | -                |
| A-3             | -                            | 926              |
| Unrated         | 80,361                       | 8,212            |
|                 | <b>187,938</b>               | <b>61,483</b>    |

The maximum exposure to credit risk before any credit enhancement as at June 30, 2015 is the carrying amount of the financial assets.

### Impairment

An analysis of the financial assets that are individually impaired as per the requirements of Circular No. 1 dated January 6, 2009 and Circular No. 13 dated May 04, 2009 issued by the SECP are as under:

|             | As at June 30, 2015            |                               |           | As at June 30, 2014            |                            |           |
|-------------|--------------------------------|-------------------------------|-----------|--------------------------------|----------------------------|-----------|
|             | Total<br>outstanding<br>amount | Payment over due (in<br>days) |           | Total<br>outstanding<br>amount | Payment over due (in days) |           |
|             |                                | 1-365                         | Above 365 |                                | 1-365                      | Above 365 |
|             | ----- (Rupees in '000) -----   |                               |           |                                |                            |           |
| Investments | 10,166                         | -                             | 10,166    | 10,166                         | -                          | 10,166    |

## 22.5 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. The Company is not materially exposed to liquidity risk as all obligations / commitments of the Company are short-term in nature and are restricted to the extent of available liquidity and the significant assets of the Company are readily disposable in the market.

The table below summaries the maturity profile of the Company's financial liabilities. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity date.

|                                            | As at June 30, 2015          |                  |                   |              |        |
|--------------------------------------------|------------------------------|------------------|-------------------|--------------|--------|
|                                            | Within 1<br>month            | 1 to 3<br>months | 3 to 12<br>months | 1 to 5 years | Total  |
|                                            | ----- (Rupees in '000) ----- |                  |                   |              |        |
| <b>Liabilities</b>                         |                              |                  |                   |              |        |
| Payable against purchase<br>of investments | 3,780                        | -                | -                 | -            | 3,780  |
| Payable to Management<br>Company           | 3,292                        | -                | -                 | -            | 3,292  |
| Accrued and other liabilities              | 2,611                        | 231              | -                 | -            | 2,842  |
| Unclaimed dividend                         | 36,342                       | -                | -                 | -            | 36,342 |
|                                            | 46,025                       | 231              | -                 | -            | 46,256 |
|                                            | -----                        |                  |                   |              |        |
|                                            | As at June 30, 2014          |                  |                   |              |        |
|                                            | Within 1<br>month            | 1 to 3<br>months | 3 to 12<br>months | 1 to 5 years | Total  |
|                                            | ----- (Rupees in '000) ----- |                  |                   |              |        |
| <b>Liabilities</b>                         |                              |                  |                   |              |        |
| Payable against purchase<br>of investments | -                            | -                | -                 | -            | -      |
| Payable to Management<br>Company           | 3,360                        | -                | -                 | -            | 3,360  |
| Accrued and other liabilities              | 1,248                        | 188              | -                 | -            | 1,436  |
| Unclaimed dividend                         | 34,278                       | -                | -                 | -            | 34,278 |
|                                            | 38,886                       | 188              | -                 | -            | 39,074 |

The composition of the Company's investment portfolio, KIBOR rates and rates announced by Financial Market Association is expected to change over time. Further, in case of variable rate instruments, the sensitivity analysis has been done from last repricing date. Accordingly, the sensitivity analysis prepared as of June 30, 2015 is not necessarily indicative of the impact on the Company's net assets of future movements in interest rates.

## 23. CAPITAL RISK MANAGEMENT

Golden Arrow Selected Stocks Fund Limited is a closed end fund. The Company has a limited number of shares subscribed at the Company's inception. However, further public offering may be made at the Company's discretion. The Company's shares are not redeemable directly with the Company; instead shares are traded on the stock exchange at a price that is either at a premium or discount to the shares net asset value.

The Company's objectives when managing capital are to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders and to maintain a strong capital base to meet unexpected losses or opportunities. In accordance with the NBFC Regulations the Company is required to distribute at least ninety percent of its income from sources other than unrealised capital gains as reduced by such expenses as are chargeable to the Company.

In order to maintain or adjust the capital structure, the Company may adjust dividend paid to shareholders or issue new shares.

## 24. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the statement of assets and liabilities date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

- Level 1:** Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2:** Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3:** Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyse financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|                                               | ----- As at June 30, 2015 ----- |          |              |                  |
|-----------------------------------------------|---------------------------------|----------|--------------|------------------|
|                                               | Level 1                         | Level 2  | Level 3      | Total            |
| ASSETS                                        | ----- (Rupees in '000) -----    |          |              |                  |
| Investment in securities -                    |                                 |          |              |                  |
| at fair value through profit or loss          | 1,670,525                       | -        | 2            | 1,670,527        |
| Investment in securities - available-for-sale | -                               | -        | 1,480        | 1,480            |
|                                               | <u>1,670,525</u>                | <u>-</u> | <u>1,482</u> | <u>1,672,007</u> |

| ----- As at June 30, 2014 -----                                    |                              |          |                  |
|--------------------------------------------------------------------|------------------------------|----------|------------------|
| ASSETS                                                             | Level 1                      | Level 2  | Level 3          |
|                                                                    | ----- (Rupees in '000) ----- |          |                  |
| Investment in securities -<br>at fair value through profit or loss | 1,694,892                    | -        | 2                |
| Investment in securities - available-for-sale                      | -                            | -        | 3,295            |
|                                                                    | <u>1,694,892</u>             | <u>-</u> | <u>3,297</u>     |
|                                                                    |                              |          | <u>1,698,189</u> |

During the year ended June 30, 2015, there were no transfers between level 1 and level 2 fair value measurements. However, the following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in level 3 of the fair value hierarchy.

|                                                                       | June 30,<br>2015     | June 30,<br>2014 |
|-----------------------------------------------------------------------|----------------------|------------------|
|                                                                       | ----- (Rupees) ----- |                  |
| Balance as at July 01                                                 | 3,297                | 3,297            |
| Impairment in value of investments classified as 'available-for-sale' | (1,815)              | -                |
| Balance as at June 30                                                 | <u>1,482</u>         | <u>3,297</u>     |

## 25. CORRESPONDING FIGURES

Prior year's figures have been rearranged / reclassified wherever necessary for better presentation and comparison. However, there were no material reclassifications to report.

## 26. NON-ADJUSTING EVENT AFTER REPORTING PERIOD

The Board of Directors of the Company in their meeting held on September 17, 2015 have proposed a final cash dividend at Rs. 1.25 per share for the year ended June 30, 2015 (June 30, 2014: cash dividend @ Rs.1).

## 27. PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of the investment committee of the Golden Arrow Selected Stocks Fund Limited (GASSFL) are as follow:

|                            | Designation                                                                          | Qualification | Experience<br>in years |
|----------------------------|--------------------------------------------------------------------------------------|---------------|------------------------|
| Mr. Imran Motiwala         | Chief Executive Officer - (GASSFL & AKDIML)                                          | BBA           | 21                     |
| Ms. Anum Dhedhi            | Chief Investment Officer                                                             | BSc           | 4                      |
| Mr. Muhammad Yaqoob        | Chief Operating Officer, Company Secretary and Fund Manager - AKDAIF, AKDOF & GASSFL | MBA           | 11                     |
| Mr. Nadeem Saulat Siddiqui | Head of Public Relations<br>Director - AKDIML                                        | MBA           | 22                     |
| Mr. Carrow Michael         | Head of Risk Management                                                              | MBA           | 9                      |
| Ms. Laraib Mohib           | Fund Manager                                                                         | BBA           | 1                      |
| Mr. Muhammad Mahd          | Fund Manager                                                                         | BBA           | 3                      |

- 27.1** Mr. Muhammad Yaqoob is the Manager of the Fund. AKD Opportunity Fund and AKD Aggressive Income Fund are also being managed by the Fund Manager.

**28. ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS**

The Board meetings were held on September 19, 2014, October 29, 2014, February 23, 2015 and April 27, 2015. Information in respect of attendance by the Directors in the meetings is given below:

|   | Name of Director            | Number of meetings |          |               |
|---|-----------------------------|--------------------|----------|---------------|
|   |                             | Held               | Attended | Leave granted |
| 1 | Mr. Ahmed Abdul Sattaar     | 4                  | 4        | 0             |
| 2 | Mr. Imran Motiwala          | 4                  | 4        | 0             |
| 3 | Mr. Aurangzeb Ali Naqvi     | 4                  | 4        | 0             |
| 4 | Mr. Muhammad Siddiq Khokhar | 4                  | 4        | 0             |
| 5 | Mr. Abdul Karim Memon       | 4                  | 4        | 0             |
| 6 | Ms. Anum Dhedhi             | 4                  | 2        | 2             |
| 7 | Mr. Muzammil Abdul Karim*   | 4                  | 4        | 0             |

\* Mr. Muzammil Abdul Karim was appointed on September 08, 2014 in place of Mr. Muhammad Yaqoob who tendered his resignation on June 11, 2014.

**29. LIST OF TOP TEN BROKERS BY PERCENTAGE OF COMMISSION PAID**

**For the year ended June 30, 2015**

**Name of Broker**

|                                               |        |
|-----------------------------------------------|--------|
| A.I. Securities (Pvt.) Limited                | 14.41% |
| AKD Securities Limited                        | 14.37% |
| Creative Capital Securities (Pvt.) Limited    | 14.20% |
| Investment Managers Securities (Pvt.) Limited | 12.80% |
| Taurus Securities Limited                     | 10.12% |
| Habib Metropolitan Financial Services Limited | 5.06%  |
| Cassim Investment (Pvt) Limited               | 4.50%  |
| Optimus Capital Management (Pvt) Limited      | 3.96%  |
| Next Capital Limited                          | 3.54%  |
| Pearl Securities Limited                      | 3.08%  |

**For the year ended June 30, 2014**

**Name of Broker**

|                                               |        |
|-----------------------------------------------|--------|
| A.I. Securities (Pvt.) Limited                | 13.81% |
| Fortune Securities Limited                    | 11.07% |
| Pearl Securities Limited                      | 10.89% |
| Creative Capital Securities (Pvt.) Limited    | 9.94%  |
| Habib Metropolitan Financial Services Limited | 8.71%  |
| AKD Securities Limited                        | 8.64%  |
| Investment Managers Securities (Pvt.) Limited | 8.45%  |
| Taurus Securities Limited                     | 7.24%  |
| Trade In Securities (Pvt) Limited             | 4.32%  |
| First Capital Equities Limited                | 3.44%  |

**30. SEGMENT INFORMATION**

Operating segments are reported in a manner consistent with the internal reporting used by the chief operating decision-maker. The Investment Committee of the Management Company has been identified as the chief operating decision-maker, which is responsible for allocating resources and assessing performance of the operating segments.

The Company has determined the operating segments based on the reports reviewed by the Investment Committee, which are used to make strategic decisions.

The Investment Committee is responsible for the Company's entire portfolio and considers the business to have a single operating segment. The Investment Committee's asset allocation decisions are based on a single integrated investment strategy and the Company's performance is evaluated on an overall basis.

The Company trades in listed Pakistani equity securities with an objective to generate capital growth.

The internal reporting provided to the Investment Committee for the Company's assets, liabilities and performance is prepared on a consistent basis with the measurement and recognition principles of approved accounting standards as applicable in Pakistan.

There were no changes in the reportable segments during the year.

The Company is domiciled in Pakistan. All of the Company's income is from investments in entities incorporated in Pakistan.

The Company has a highly diversified portfolio of investments and the Company does not hold any significant investment in any one investee company.

**31. DATE OF AUTHORISATION FOR ISSUE**

These financial statements were authorised for issue by the Board of Directors of the Company on September 17, 2015.

**32. GENERAL**

Figures have been rounded off to the nearest thousand Rupees.

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**Imran Motiwala**  
Chief Executive Officer

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**Anum Dhedhi**  
Director

## PATTERN OF SHAREHOLDING

AS AT JUNE 30, 2015

| No. of Shareholders | Having Shares |           | Shares Held        | Percentage    |
|---------------------|---------------|-----------|--------------------|---------------|
|                     | From          | To        |                    |               |
| 636                 | 1             | 100       | 20,882             | 0.01          |
| 1,260               | 101           | 500       | 344,634            | 0.23          |
| 698                 | 501           | 1,000     | 589,001            | 0.39          |
| 1,742               | 1,001         | 5,000     | 4,930,461          | 3.24          |
| 646                 | 5,001         | 10,000    | 5,191,468          | 3.41          |
| 282                 | 10,001        | 15,000    | 3,554,326          | 2.34          |
| 203                 | 15,001        | 20,000    | 3,705,327          | 2.44          |
| 163                 | 20,001        | 25,000    | 3,805,315          | 2.50          |
| 87                  | 25,001        | 30,000    | 2,497,070          | 1.64          |
| 72                  | 30,001        | 35,000    | 2,368,346          | 1.56          |
| 65                  | 35,001        | 40,000    | 2,482,027          | 1.63          |
| 26                  | 40,001        | 45,000    | 1,125,885          | 0.74          |
| 85                  | 45,001        | 50,000    | 4,193,430          | 2.76          |
| 22                  | 50,001        | 55,000    | 1,162,527          | 0.76          |
| 30                  | 55,001        | 60,000    | 1,748,029          | 1.15          |
| 16                  | 60,001        | 65,000    | 1,004,127          | 0.66          |
| 21                  | 65,001        | 70,000    | 1,431,355          | 0.94          |
| 13                  | 70,001        | 75,000    | 955,438            | 0.63          |
| 22                  | 75,001        | 80,000    | 1,735,609          | 1.14          |
| 4                   | 80,001        | 85,000    | 331,538            | 0.22          |
| 14                  | 85,001        | 90,000    | 1,236,842          | 0.81          |
| 13                  | 90,001        | 95,000    | 1,214,183          | 0.80          |
| 30                  | 95,001        | 100,000   | 2,982,302          | 1.96          |
| 12                  | 100,001       | 105,000   | 1,239,250          | 0.81          |
| 9                   | 105,001       | 110,000   | 973,527            | 0.64          |
| 5                   | 110,001       | 115,000   | 563,565            | 0.37          |
| 7                   | 115,001       | 120,000   | 829,557            | 0.55          |
| 13                  | 120,001       | 125,000   | 1,615,864          | 1.06          |
| 5                   | 125,001       | 130,000   | 634,450            | 0.42          |
| 3                   | 130,001       | 135,000   | 396,756            | 0.26          |
| 3                   | 135,001       | 140,000   | 412,000            | 0.27          |
| 3                   | 140,001       | 145,000   | 428,500            | 0.28          |
| 4                   | 145,001       | 150,000   | 597,159            | 0.39          |
| 3                   | 150,001       | 155,000   | 458,100            | 0.30          |
| 2                   | 155,001       | 160,000   | 315,500            | 0.21          |
| 5                   | 160,001       | 165,000   | 811,375            | 0.53          |
| 3                   | 165,001       | 170,000   | 505,000            | 0.33          |
| 3                   | 170,001       | 175,000   | 519,500            | 0.34          |
| 1                   | 175,001       | 180,000   | 180,000            | 0.12          |
| 2                   | 180,001       | 185,000   | 364,715            | 0.24          |
| 9                   | 195,001       | 200,000   | 1,799,500          | 1.18          |
| 1                   | 200,001       | 205,000   | 202,000            | 0.13          |
| 4                   | 205,001       | 210,000   | 831,724            | 0.55          |
| 1                   | 215,001       | 220,000   | 220,000            | 0.14          |
| 2                   | 220,001       | 225,000   | 447,690            | 0.29          |
| 1                   | 225,001       | 230,000   | 227,390            | 0.15          |
| 2                   | 230,001       | 235,000   | 469,558            | 0.31          |
| 3                   | 245,001       | 250,000   | 742,272            | 0.49          |
| 2                   | 250,001       | 255,000   | 507,000            | 0.33          |
| 3                   | 255,001       | 260,000   | 770,789            | 0.51          |
| 1                   | 275,001       | 280,000   | 277,000            | 0.18          |
| 2                   | 280,001       | 285,000   | 568,870            | 0.37          |
| 2                   | 290,001       | 295,000   | 583,486            | 0.38          |
| 3                   | 295,001       | 300,000   | 900,000            | 0.59          |
| 4                   | 305,001       | 310,000   | 1,228,085          | 0.81          |
| 1                   | 330,001       | 335,000   | 335,000            | 0.22          |
| 1                   | 365,001       | 370,000   | 365,500            | 0.24          |
| 3                   | 395,001       | 400,000   | 1,200,000          | 0.79          |
| 1                   | 400,001       | 405,000   | 404,483            | 0.27          |
| 2                   | 405,001       | 410,000   | 815,500            | 0.54          |
| 1                   | 420,001       | 425,000   | 422,000            | 0.28          |
| 1                   | 435,001       | 440,000   | 439,500            | 0.29          |
| 2                   | 445,001       | 450,000   | 896,062            | 0.59          |
| 1                   | 450,001       | 455,000   | 451,046            | 0.30          |
| 1                   | 480,001       | 485,000   | 483,000            | 0.32          |
| 1                   | 490,001       | 495,000   | 494,844            | 0.33          |
| 2                   | 495,001       | 500,000   | 1,000,000          | 0.66          |
| 1                   | 505,001       | 510,000   | 510,000            | 0.34          |
| 1                   | 550,001       | 555,000   | 553,500            | 0.36          |
| 1                   | 560,001       | 565,000   | 562,500            | 0.37          |
| 1                   | 565,001       | 570,000   | 567,500            | 0.37          |
| 1                   | 570,001       | 575,000   | 575,000            | 0.38          |
| 1                   | 595,001       | 600,000   | 600,000            | 0.39          |
| 1                   | 660,001       | 665,000   | 663,750            | 0.44          |
| 2                   | 675,001       | 680,000   | 1,356,084          | 0.89          |
| 1                   | 705,001       | 710,000   | 706,403            | 0.46          |
| 1                   | 730,001       | 735,000   | 734,523            | 0.48          |
| 1                   | 750,001       | 755,000   | 752,000            | 0.49          |
| 1                   | 795,001       | 800,000   | 796,000            | 0.52          |
| 1                   | 875,001       | 880,000   | 876,883            | 0.58          |
| 1                   | 920,001       | 925,000   | 922,866            | 0.61          |
| 1                   | 975,001       | 980,000   | 980,000            | 0.64          |
| 2                   | 1060,001      | 1065,000  | 1,060,891          | 0.70          |
| 1                   | 1080,001      | 1085,000  | 2,163,999          | 1.42          |
| 1                   | 1095,001      | 1100,000  | 1,100,000          | 0.72          |
| 1                   | 1255,001      | 1260,000  | 1,260,000          | 0.83          |
| 1                   | 1995,001      | 2000,000  | 2,000,000          | 1.31          |
| 1                   | 2090,001      | 2095,000  | 2,092,812          | 1.38          |
| 1                   | 2095,001      | 2100,000  | 2,100,000          | 1.38          |
| 1                   | 2385,001      | 2390,000  | 2,385,061          | 1.57          |
| 1                   | 2405,001      | 2410,000  | 2,405,532          | 1.58          |
| 1                   | 3080,001      | 3085,000  | 3,081,501          | 2.03          |
| 1                   | 6540,001      | 6545,000  | 6,541,405          | 4.30          |
| 1                   | 6595,001      | 6600,000  | 6,600,000          | 4.34          |
| 1                   | 6825,001      | 6830,000  | 6,830,000          | 4.49          |
| 1                   | 24780,001     | 24785,000 | 24,782,895         | 16.29         |
| <b>5,381</b>        |               |           | <b>152,098,344</b> | <b>100.00</b> |

## CATEGORIES OF SHARE HOLDERS

AS AT JUNE 30, 2015

| PARTICULARS            | SHARES HOLDERS | SHARES HOLDING     | PERCENTAGE    |
|------------------------|----------------|--------------------|---------------|
| INDIVIDUALS            | 6,223          | 106,415,815        | 69.97%        |
| INVESTMENT COMPANIES   | -              | -                  | -             |
| INSURANCE COMPANIES    | 2              | 67,141             | 0.04%         |
| JOINT STOCK COMPANIES  | 62             | 8,503,091          | 5.59%         |
| FINANCIAL INSTITUTIONS | 7              | 2,223,410          | 1.46%         |
| NBFC                   | 5              | 84,684             | 0.06%         |
| FOREIGN COMPAINIES     | -              | -                  | -             |
| ASSOCIATE & DIRECTORS  | 12             | 34,045,503         | 22.38%        |
| PUBLIC LTD COMPANIES   | 3              | 373,610            | 0.25%         |
| OTHERS                 | 7              | 385,090            | 0.25%         |
| <b>TOTAL</b>           | <b>6,321</b>   | <b>152,098,344</b> | <b>100.00</b> |

## DETAILS OF PATTERN OF SHAREHOLDING

AS PER REQUIREMENTS OF CODE OF CORPORATE GOVERNANCE  
AS AT JUNE 30, 2015

| Particulars                                                                                                                      | Shares Held        | Percentage    |
|----------------------------------------------------------------------------------------------------------------------------------|--------------------|---------------|
| <b>Associated Companies, Undertaking and Related Parties</b>                                                                     |                    |               |
| AKD Investment Management Limited                                                                                                | 24,782,895         | 16.29         |
| Aqeel Karim Dhedhi Securities (Pvt.) Limited Staff Provident Fund                                                                | 2,092,812          | 1.38          |
| AKD Securities Limited                                                                                                           | 2,889              | 0.00          |
| AKD Investment Management Limited Staff Provident Fund                                                                           | 451,046            | 0.30          |
| NIT                                                                                                                              | 10,000             | 0.01          |
| ICP                                                                                                                              | 11,760             | 0.01          |
| <b>Directors, Chief Executive &amp; their spouse and minor children</b>                                                          | <b>6,715,861</b>   | <b>4.41</b>   |
| Mr. Ahmed Abdul Sattar                                                                                                           | 61,084             | 0.04          |
| Mr. Imran Motiwala                                                                                                               | 1,000              | 0.00          |
| Ms. Anum                                                                                                                         | 1,000              | 0.00          |
| Mr. Abdul Karim Memon                                                                                                            | 6,600,000          | 4.34          |
| Mr. Muhammad Siddiq Khokhar                                                                                                      | 2,777              | 0.00          |
| Mr. Muzammil Abdul Karim                                                                                                         | 50,000             | 0.03          |
| Mr. Aurangzeb Ali Naqvi<br>(Nominee Director of Aqeel Karim Dhedhi Securites (pvt.) Ltd.)                                        |                    |               |
| Executives                                                                                                                       | 80,000             | 0.05          |
| Public Sector Companies and Corporations                                                                                         | 373,610            | 0.25          |
| Banks, Development Finance Institutions,<br>Non-Banking Finance Institutions, Insurance Companies,<br>Modarabas and Mutual Funds | 2,353,475          | 1.55          |
| Individuals                                                                                                                      | 106,335,815        | 69.91         |
| Others                                                                                                                           | 8,888,181          | 5.84          |
| <b>TOTAL</b>                                                                                                                     | <b>152,098,344</b> | <b>100.00</b> |

## SIX YEARS KEY FINANCIAL DATA AT A GLANCE

|                                                      | 2010                        | 2011    | 2012      | 2013      | 2014      | 2015      |
|------------------------------------------------------|-----------------------------|---------|-----------|-----------|-----------|-----------|
|                                                      | ----- ( Rupees '000)' ----- |         |           |           |           |           |
| <b>Total Income / (Loss)</b>                         | 179,751                     | 150,680 | 323,130   | 860,947   | 809,134   | 634,899   |
| <b>Operating Profit/ Net Income / (Loss)</b>         | 140,605                     | 123,331 | 290,165   | 802,871   | 734,748   | 564,823   |
| <b>Cash Dividend (Rupees)</b>                        | 0.85                        | 0.75    | 1.20      | 2.10      | 4.30      | 3.45      |
| <b>Cash Dividend %</b>                               | 17.00                       | 15.00   | 24.00     | 42.00     | 86.00     | 69.00     |
| <b>Stock Dividend (Rupees)</b>                       | -                           | -       | -         | -         | -         | -         |
| <b>Stock Dividend %</b>                              | -                           | -       | -         | -         | -         | -         |
| <b>Paid up Share Capital</b>                         | 760,492                     | 760,492 | 760,492   | 760,492   | 760,492   | 760,492   |
| <b>Reserves and Unappropriated Profit</b>            | 201,796                     | 195,843 | 371,934   | 840,189   | 905,705   | 983,814   |
| <b>Net Assets</b>                                    | 968,463                     | 963,068 | 1,134,946 | 1,602,002 | 1,666,697 | 1,744,806 |
| <b>Earnings per Share (Rupees)</b>                   | 0.92                        | 0.81    | 1.91      | 5.28      | 4.83      | 3.71      |
| <b>Break up Value per share(Rupees)</b>              | 6.37                        | 6.33    | 7.46      | 10.53     | 10.96     | 11.47     |
| <b>Ratio of:</b>                                     |                             |         |           |           |           |           |
| <b>Operating profit / ( loss) to Income / (loss)</b> | 0.78                        | 0.82    | 0.90      | 0.93      | 0.91      | 0.89      |
| <b>Return / (Loss) on Net assets Employed</b>        | 0.15                        | 0.13    | 0.26      | 0.50      | 0.44      | 0.32      |

## PERFORMANCE TABLE

|                                     | 2015                              | 2014      | 2013      |
|-------------------------------------|-----------------------------------|-----------|-----------|
| <b>PERFORMANCE TABLE</b>            | <b>----- Rupees in '000'-----</b> |           |           |
| Total net assets value              | 1,744,806                         | 1,666,697 | 1,602,002 |
| Net assets value per share - Rupees | 11.47                             | 10.96     | 10.53     |
| Net Income for the year carried     | 564,823                           | 734,748   | 802,871   |
| <b>Return of fund</b>               |                                   |           |           |
| Income distribution                 | 524,739                           | 319,406   | 319,406   |
| Accumulated capital growth          | 2,588,450                         | 2,023,627 | 1,288,879 |
| <b>Distribution per share</b>       |                                   |           |           |
| Annual - Rupees                     | 1.25                              | 1.00      | 1.20      |
| Interim - Rupees                    | 2.20                              | 2.20      | 1.00      |
| Interim - Rupees                    | -                                 | 1.10      | -         |
| <b>Average annual return</b>        | <b>----- Percentage-----</b>      |           |           |
| One Year                            | 40%                               | 52%       | 84%       |
| Two Year                            | 46%                               | 68%       | 59%       |
| Three Year                          | 59%                               | 57%       | 44%       |

- The income distribution have been shown against the year to which they relate although these were declared and distributed subsequently to the year end.
- Past performance is not necessarily indicative of future performance, and that share price and investment return may go down, as well as up.
- The breakdown of the Fund's investment portfolio between industry sectors has been disclosed in note 5 to the financial statements.

## STATEMENT OF INCOME AND EXPENDITURE

### OF THE MANAGEMENT COMPANY IN RELATION TO THE INVESTMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2015

|                                                             | 2015            | 2014           |
|-------------------------------------------------------------|-----------------|----------------|
|                                                             | Rupees in '000' |                |
| <b>INCOME</b>                                               |                 |                |
| Remuneration from Golden Arrow Selected Stocks Fund Limited | 33,618          | 35,031         |
| Dividend Income                                             | 91,641          | 153,628        |
|                                                             | 125,259         | 188,659        |
| <b>OPERATING EXPENSES</b>                                   |                 |                |
| Salaries, allowances and other benefits                     | 20,536          | 18,787         |
| Office rent                                                 | 2,291           | 2,041          |
| Printing and stationery                                     | 176             | 151            |
| Vehicle running and maintenance                             | 745             | 960            |
| Travelling and conveyance                                   | 823             | 427            |
| Repairs and maintenance                                     | 550             | 532            |
| Legal and professional charges                              | 2,618           | 2,732          |
| Utilities                                                   | 755             | 788            |
| Communication                                               | 410             | 373            |
| Depreciation                                                | 2,211           | 1,795          |
| Insurance                                                   | 612             | 604            |
| Auditors' remuneration                                      | 203             | 187            |
| Computer expenses                                           | 514             | 569            |
| Entertainment / Office Supplies                             | 532             | 229            |
| Miscellaneous                                               | 272             | 399            |
| Financial Cost                                              | 25              | 19             |
|                                                             | 33,273          | 30,593         |
| <b>NET PROFIT FOR THE YEAR</b>                              | <b>91,986</b>   | <b>158,066</b> |

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**PROXY FORM****ANNUAL GENERAL MEETING**

I/We \_\_\_\_\_  
of \_\_\_\_\_  
being member(s) of Golden Arrow Selected Stocks Fund Limited holding \_\_\_\_\_  
ordinary Shares hereby appoint \_\_\_\_\_  
of \_\_\_\_\_ or failing him / her \_\_\_\_\_  
of \_\_\_\_\_ who is / are also member(s) of Golden Arrow Selected Stocks Fund  
Limited as my / our proxy in my / our absence to attend and vote for me / us and on my / our  
behalf at the Thirty Second Annual General Meeting of the Company to be held on Friday,  
30 October, 2015 at 8:30 a.m. and / or any adjournment thereof.  
As witness my / our hand seal this \_\_\_\_\_ day of \_\_\_\_\_ 2015  
Signed by \_\_\_\_\_  
in the presence of \_\_\_\_\_

Shareholder Folio No.  
CDC Participant I.D. No.  
& Sub Account No.

Signature on  
five Rupees  
Revenue  
Stamp

The signature should  
agree with the  
specimen registered  
with the Company

**Important:**

1. This proxy form, duly completed and signed, must be received at the Registered Office of the Company, Golden Arrow Selected Stocks Fund Ltd., 216-217, Continental Trade Centre, Block-8, Clifton, Karachi, not less than 48 hours before the time of holding the meeting.
2. No person shall act as proxy unless he/her himself/hereself is a member of the Company, except that a corporation may appoint a person who is not a member.
3. If a member appoints more than one proxy and more than one instrument of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.
4. CDC Shareholders and their proxies are each requested to attach an attested photocopy of their Computerized National Identity Card or Passport with this proxy form before submission to the Company.





**AKD Investment  
Management Ltd.**

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216-217, Continental Trade Centre, Block-8, Clifton, Karachi-74000  
U.A.N : 92-21-111 AKDIML (111-253-465) Fax : 92-21-35373217, 35303125  
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